## Minutes of the Pre-bid Meeting - ADDENDUM Revival of Karachi Circular Railway Project

TI'm pre-bid meeting on Revival of Karachi Circular Railway Project was held on February 20<sup>th</sup>, 2017 at Conference Room, SMTC Clifton Office, Karachi.

## Participants:

The following participants attended the meeting:

- 1. Uzair Ahmed Khan, Assistant manager, Deloitte Pakistan.
- 2. Zain Jawed, Analyst, Deloitte Pakistan.
- 3. Muhammad Aamir, Manager (Bs. Dev), Exponent Engineering.
- 4. Mubashir Moin, Principle Engineer (Transport), Exponent Engineering.
- 5. Dhanibaksh Magsi, Sr. Manager (BD), Osmani & Company (Pvt) Ltd.
- 6. Nadeem A. Shaikh, Executive Director, Osmani& Company (Pvt) Ltd.
- 7. Ejaz Alam, Regional Manager, MM Pakistan (Pvt) Ltd.
- 8. Omer Farooq, Associate Director, A.F Fergusons
- 9. Rehan Zamin, Principle Engineer, NESPAK.
- 10. Chen, Assistant, CIECC.
- 11. Duan Jing Xin, Director, CIECC.
- 12. Manoj Kumar, Country Manager, PWC.
- 13. Ali Saleem Kcozi, Project Manager, KPMG.
- 14. Shayan Rasheed, Project Manager, KPMG.
- 15. Asad Hasan, Sr. Manager, TCL-SHMA.
- 16. Aazir Aftab, Sr. Associate, KPMG.
- 17. Col (Retd.) Bashir Ahmed Khan, Project Coordinator, Techno Consultants International.
- 18. Grace Wu, Director CIECC.
- 19. Muhammad Athar, Director General, SMTC-TMTD [Meeting Chair]
- 20. Ashraf Ali Lakho, Chief Consultant, SMTC-TMTD.
- 21. Yousuf Munir, Director, SMTC-TMTD.

## Agenda:

The objective of the meeting is to explain the details of the RFP documents to interested bidders. Prospective bidders are welcome for clarifications regarding their queries regarding the RFP document.

## Discussion:

The discussion was initiated with a brief explanation on the objectives of the RFP document and the nature of work to be carried out by the successful consultant/consortia [Consultant].

Clarifications to various queries were then provided which are summarized categorically as follows,

- Page 3 Brief Scope of Work Point i Replace "preliminary" with "conceptual".
- 2) Page 77, 48 The duration of Stage 2a is revised to 50 days and that of Stage 2c is 60 days.
- Page 23 The deputy team leader (finance) needs to be a Finance expert. Hence remove "EPC Contracts"
- 4) Page 24 Remove the description "Employment with the firm". The weightage of General Qualification will be revised to 40%.

- 5) The software requirement which is mentioned on Pg 48 is TransCAD [standard version] or VISUM 16, subject to the discretion of the Client. Further details may be discussed with the successful consultant.
- 6) Pg 23 One of the deputy team leaders will be a Corporate Law expert. His services will be required in the legal aspects during the project and especially during the financial close and this professional / company may be hired externally as a part of consortia.
- 7) The lead consultant for this project will be a technical consultant.
- 8) The Chinese design standards will not be provided by the Client and that the English versions of these standards must be arranged by the Consultant to incorporate in this project. The Consultant will also need to submit a copy of these standards to the Client.
- 9) Previous studies including the one carried out by JICA will not be shared with the potential bidders. Selective relevant data will be shared with the successful consultant only for the best interest of this project.
- 10) The bid documents to be prepared by the Consultant will be based on EPC mode of procurement and that the detailed design will be included in the scope of that bid document.
- 11) The supervision stage has been excluded from the scope of works in this RFP document.
- 12) The timelines of this project will remain same i.e 180 days. No extension should be expected in this timeline. The Consultant is expected to prepare for this project keeping these timelines in consideration.
- 13) The performance security has been revised to 1% in the RFP document.
- 14) No extensive EIA needs to be undertaken as a part of this project. However the environmental considerations must be undertaken during the planning stage, O&M and preparation of designs.
- 15) Conducting topographic survey is not included in the TOR of this project. However the preparation of preliminary designs is to be carried out on near accurate and updated ground topography and conditions.
- 16) In Evaluation Criteria Pg 21 Point 1 Replace "rail" with "mass transit".
- 17) The salient features of the project considered / drafted during the feasibility stage are as follows,

Route Length	43.24 km
On-ground	14.95 km
Elevated	28.18 km
Ridership	5,50,000 / day
No. of Stations	24
On-ground	10
Elevated	14