



**Karachi Fisheries Harbour Authority
Government of Sindh**

REQUEST FOR EXPRESSION OF INTEREST

FOR

CONSULTANCY SERVICES

OF

ADP SCHEME

**“REHABILITATION & RENOVATION OF KARACHI FISH
HARBOUR – EXTERNAL SERVICES”**

AT

KARACHI FISH HARBOUR

(March 2015)

Karachi Fish Harbour, West Wharf Road, Karachi.
Tel: 021-32313374 021-32313590 Fax: 021-32313199



KARACHI FISHERIES HARBOUR AUTHORITY

Government of Sindh

Ref: KFHA/ /2015
Dated: March , 2015

REQUEST FOR EXPRESSION OF INTEREST (EOI)/ PREQUALIFICATION OF CONSULTANTS

Scheme: Rehabilitation & Renovation of Karachi Fish Harbour – External Services

1. Karachi Fisheries Harbour Authority (KFHA) has received funds from Government of Sindh for the scheme cited above with Scope, Estimated Cost and duration of project are as under;

(i) **Scope:** Construction of Fire Fighting system, Water Supply System, 0.5 MGD RO Plant, Sewerage Network System with Sewerage Treatment Plants, External electrical works, RCC Roads, Stone Pitching, Floating Check Post, CCTV System for Harbour, Fixed Jetties, KFHA Boundary Wall & Rehabilitation of Steel Bridges, Floating pontoons & Fixed Jetties

(ii) **Estimated Cost:** 1,438.021 (M)

(iii) **Project Period:** 3 years

2. **Eligibility:** Valid Registration with Sindh Revenue Board and Pakistan Engineering Council in relevant disciplines i.e. 1203, 1204, & 1217 are mandatory.

3. **Pre-qualification Documents:** Applications are invited from interested National firms for short listing. Interested consulting firms can obtain the pre-qualification documents or may request to send the same through mail from the address below.

The request must clearly state “*Request for Pre-qualification Documents*” for “*Rehabilitation & Renovation of Karachi Fish Harbour – External Services*”. The documents are available for a non refundable fee of Rs.2,000/-. The documents if requested by mail will be promptly dispatched by registered mail for which cost of mail i.e. Rs.500/- will be borne by the applicant, however, under no circumstances the procuring agency will be responsible for late delivery or loss of the documents so mailed.

4. **Dead line of Issuance of Documents:** Documents will be issued to interested firms up to 5:00 pm on 26-03-2015, on payment of Non refundable fee as referred above.

5. **Dead line of Submissions:** Documents duly filled and attached with relevant certificates *must* reach on the address mentioned herein below on or before 5:00 pm on 27-03-2015. Request for Proposal shall be issued to short listed consultants only for submission of their proposals.

6. Interested firms should submit their inquires/applications/documents to the following:-

Address : Karachi Fish Harbour, West Wharf Road, Karachi.
Telephone No : (021) 99214816 & 99214818 Fax: (021) 32313199

E-mail Address : info@karachifishharbour.com
Website : www.karachifishharbour.com
Focal Person : Director Engineering, KFHA

7. Karachi Fisheries Harbour Authority may reject all or any bid subject to the relevant provisions of Sindh Public Procurement Rules 2010.

**Managing Director
Karachi Fisheries Harbour Authority**

TERMS OF REFERENCE

1.0 INTRODUCTION:

- 1.1 The Karachi Fish Harbour (KFH) spread over an area of 84 acres serves as a base for handling of marine and inland catch and provides all basic infrastructure facilities for swift and well regulated movement of the landed catch and speedy replenishment of out-fit.
- 1.2 To facilitate the stockholders of KFH and to upgrade the existing facilities in an organized manner, the Karachi Fisheries Harbour Authority (KFHA) intends to rehabilitate & renovate the KFH as per international standards.
- 1.3 In this regard KFHA invites Expression of Interest (EOI) from well reputed Consultancy firms to pre-qualify for design vetting, assistance in selection of contractor(s), construction supervision and project management.
- 1.4 The interested consultancy firms will be short listed in accordance with SPPRA 2010. The "Request for Proposal Documents (Technical & Financial)" will be issued to the Short listed consultants for want of preparation and submission of the proposal to the KFHA.
- 1.5 Prospective consultants shall have significant and progressive experience of design, construction supervision and project management of large projects through implementation of well structured project management methodology based on worldwide standards. The consultant shall have overall responsibility of design vetting, construction supervision, project management and successful completion by meeting stated scope, time, cost and quality objectives.
- 1.6 Prequalification of Consultants shall be carried out on the basis of evaluation criteria attached at Annexure-A.

2.0 THE PROJECT

- 2.1 There was a restriction on export of fisheries products from Pakistan to the EU during Feb, 2007 and March, 2013. During the visit of EU inspectors from 22nd to 26th January 2007, they reported a number of deficiencies in the system. As a result they de-listed all Processing Units for Exporting Fisheries Products from Pakistan to EU Countries, which was a great concern for the Government Pakistan and Government of Sindh.
- 2.2 Thereafter, continuous efforts by the Government of Sindh have been under way to have the ban lifted. In this regard, an ADP scheme namely "**Rehabilitation & Renovation of Karachi Fish Harbour**" was approved by the Government of Sindh at a cost of Rs.555.951 million.
- 2.3 The scheme was successfully completed in the year 2011-12. Thereafter, the export of seafood has been allowed to EU countries since 12.03.2013 with the help of efforts made by Government of Sindh, KFHA & MFD.

2.4 A Survey & Feasibility Study of Karachi Fish Harbour was carried out by KFHA which includes the preparation of Master Plan. The Master Plan strives to modernize the Harbour and bring it up to international standards. Keeping in view the quantum of work, the Project has been divided in two Phases.

2.5 **Phase-I**, consisting of most immediate features has been selected first. The PC-I for the scheme namely “**Rehabilitation & Renovation of Karachi Fish Harbour – External Services**” has been approved by the Govt. of Sindh at a total cost of **Rs.1,438.021 million** for a period of three years i.e. FY 2014-15 to 2016-17. The work of design & estimates has been completed by the KKFHA. The salient features are as follows;

- Demolition works
- Fire Fighting system
- Underground Water Tank & Pump Room
- Water Supply System + 0.5 MGD RO Plant
- Water Tower
- Sewerage Network System + STP's
- Ancillary Buildings
- External electrical works
- Rehabilitation of Steel Bridges
- Rehabilitation of Floating pontoons & Fixed Jetties
- RCC Roads and Stone Pitching
- Floating Check Post
- CCTV System for Harbour
- Fixed Jetties
- Main KFHA Boundary Wall

3.0 SCOPE OF SERVICES

Detail Scope of Services shall be provided in **Request for Proposal (RFP)** document, which shall be issued to pre-qualified consultants only. Consultant's scope of services shall include, but not limited to the vetting of design, assistance in tendering, evaluation and finalization of selection procedure for contractor, construction supervision and project management.

4.0 GENERAL

4.1 Prequalification shall be completed with clear and accurate statements in accordance with the format and sequence mentioned in the Annexure-A. Evaluation of the suitability of an applicant will be based entirely on the submission made by the applicants in accordance with pre-qualification criteria mentioned in Annexure-A. Incomplete statements may be disregarded and, in such cases, the particular questions will be deemed to be unanswered which may result in disqualification of applicant.

4.2 The applicant shall submit the following:

- 4.2.1 An affidavit to the effect that the applicant has never been black-listed by the government/Semi-Government or any autonomous body.
- 4.2.2 An affidavit to the effect that all documents /particulars / information given with this pre-qualification document are true. The KFHA shall disqualify firm/joint venture if it finds, at anytime, that the information submitted by him/them concerning his/their qualification was false and materially inaccurate or incomplete.
- 4.2.3 An affidavit to the effect that the applicant has never indulged in corrupt, fraudulent or collusive practice for procuring contracts.
- 4.2.4 An affidavit to the effect that the firm is not presently involved nor has been in the past in litigation with the previous employers. Should this be otherwise the applicant must provide such details.

5.0 CONFIDENTIALLY AND LITERATURE

Applicant may enclose with its reply any description, literature or supplemental information which may have a direct bearing on this Project. All information will be treated as confidential.

6.0 CLIENT REFERENCES

The KFHA reserves the right to verify client references given by the applicants in order to gain information regarding their performance on previous and current project.

7.0 PROJECT INFORMATION

The information given in this document is preliminary and is provided for the express purpose of enabling interested parties to submit relevant prequalification documentation. It is not necessary that any part of this document or the response thereto, shall form part of any future tender or contract documentation.

8.0 OFFICE VISITS

The KFHA or his representative may wish to visit the office or sites of the applicant or his potential partners. The applicant must be prepared to accept and facilitate such visits as part of his application.

9.0 SUBMISSION

- 9.1 The applications shall be prepared in the English language. Information in any other language shall be accompanied by its translation in English. The

KFHA reserves the right for rejection of pre-qualification incase of non-compliance of the above requirement.

- 9.2 Each applicant shall submit one (1) original and one (1) copy, and clearly mark them ORIGINAL and COPY as appropriate. In the event of discrepancy between them, the original shall prevail. The envelope shall be delivered under sealed cover clearly marked.

PRE-QUALIFICATION DOCUMENT – SELECTION OF CONSULTANTS FOR ADP SCHEME “REHABILITATION & RENOVATION OF KARACHI FISH HARBOUR – EXTERNAL SERVICES”

Addressed to:

**Managing Director
Karachi Fisheries Harbour Authority
Karachi Fish Harbour, West Wharf Road,
Karachi.
Tel: 99214816 – 99214818 – Fax: 32313199**

- 9.3 Submissions received after the closing time may not be considered. Applicants may send submissions using registered post but the KFHA will not accept proof of posting as proof of receipt.

- 10.0** The KFHA may reject all or any bid subject to the relevant provisions of Sindh Procurement Rules 2010.

11.0 JOINT VENTURE (JV)

- 11.1 Joint Venture must comply with the following requirements, however, the KFHA encourage local experienced consultants participation and if required to associate any renowned foreign consulting firm;

- a) The joint venture must collectively satisfy the criteria defined in this document for which purpose the relevant score for each of the partners shall be added together to arise at the JV's total capacity.
- b) Any change in a pre-qualified JV after prequalification shall be subject to the written approval of the KFHA prior to the deadline for submission of bids such approval may be denied if:-
 - i) Partner(s) withdraw from a JV and remaining partners do not meet the qualifying requirements;
 - ii) The new partners to a JV are not qualified individually or as another JV; or
- c) Bid shall be signed by all members in the JV so as to legally bind all partners jointly and severally and any bid shall be submitted with a copy of the JV agreement providing the joint and several liabilities with respect to the contract.

- 11.2 The prequalification of a JV does not necessarily pre-qualify its partners individually or as a partner in any other JV or association. In case of dissolution of a JV, each one of the consultant firms may pre-qualify if they meet all the prequalification requirements and any partners of JV has requested/shall request for the same and then his prequalification shall be subject to the written approval of the KFHA.
- 11.3 It is essential that if applicants form an association / joint venture, then such association/joint venture remains firm and committed after the submission of the prequalification. Evidence of such commitment in the form of an outline association / joint venture agreement signed by both parties should be included in the submission.
- 11.4 Importance will also be attached to the firm's or association's management structure. An organization chart showing the management structure applicable to the project should be provided. The posts which the members of the management board or other controlling body occupy, in their respective employer companies, should also be shown. If an association / joint venture intend to divide work between two or more member companies, the proposed division of work should also be set out.
- 11.5 In an association / joint venture, one of the member companies will be required to have the authority of the other members to act for and bind all the members of the association / joint venture in their relationship with the employer. Notwithstanding the foregoing, each and every member of an association / joint venture shall be jointly and severally liable for the due and proper performance of the work/contract awarded to the association / joint venture.
- 11.6 Any member company of an association / joint venture, which is a subsidiary of or controlled by another company may be required to submit an ULTIMATE PARENT COMPANY GUARANTEE by which the ultimate parent company undertake, in a legally binding form, that its full technical and financial resources will be made available to the company for the performance of the subsidiary company's obligations under and arising out of the contract. Each Applicant to which this requirement applies may be asked to present with the completed prequalification form, a confirmatory letter from the ultimate parent company accepting that on any award to the Applicant or to an association / joint venture including the applicant it will complete such a guarantee in a form to be agreed.
- 11.7 Any applicant who has any interest in, or control over, any other applicant (other than through an association / joint venture as defined in this document) must disclose the nature of such interest or control in a separate letter marked "CONFIDENTIAL" accompanying the documents forming the prequalification application.

12.0 CONTINUANCE OF PREQUALIFICATION

- 12.1 If an association / joint venture is pre-qualified, any subsequent change in its structure or composition will automatically cause it to be disqualified unless such change is approved by the KFHA. No association / joint venture

can be formed or reformed to include any company which has not been pre-qualified and approved by the KFHA.

- 12.2 The KFHA's approval will not be given if, among other things, the KFHA is of the opinion that such structural change would result in qualification rating of association / JV below the minimum standards deemed acceptable by the KFHA.

13.0 PREQUALIFICATION OF CONSULTANTS

- 13.1 Pre-qualification will be based on all the criteria given in this document regarding the applicant's general and particular experience personal and equipment capabilities, and financial position. The KFHA reserves the right to waive minor deviations if these don't materially affect the capability of an applicant to perform the contract.

The information submitted by applicants shall be used for determining their qualification based on criteria set out in Annexure –A.

The KFHA reserves the right to verify or seek clarification of the information furnished by the applicants. The KFHA may reject any application for any misrepresentation made by any applicant in, or pursuant to their application or for any statement furnished in connection therewith and intended to be relied upon by the KFHA, which is incorrect in any respect.

- 13.2 Evaluation of the applicants will be done solely on the basis of the information presented by applicants and on the basis of further information obtained by the KFHA at his sole discretion from third parties (bankers, contractors references, owners and consulting engineers of works constructed by applicants).
- 13.3 The KFHA will notify each applicant on the list of applicants if they are pre-qualified to tender.
- 13.4 Notification will be by fax and confirmed by letter.
- 13.5 Any and all costs incurred by the applicant during the prequalification process shall be at the applicant's expenses and will not be reimbursed by the KFHA. The KFHA shall not be responsible for loss or delay in delivery of the applicant's prequalification proposals.

14.0 CONTRACTUAL ARRANGEMENTS

- 14.1 The conditions of contract will be the standard conditions of Sindh Public Procurement Rules 2010 notified by Sindh Public Procurement Regulatory Authority Government of Sindh.

**PREQUALIFICATION OF CONSULTANTS FOR
SCHEME “REHABILITATION & RENOVATION OF KARACHI
FISH HARBOUR – EXTERNAL SERVICES”**

EVALUATION CRITERIA

The consortium /firm shall comprise of Engineering Consultancy Firm duly registered with Pakistan Engineering Council. Relevant experience of the project of similar nature is mandatory; as otherwise, the EOI shall be treated under automatic rejection. Accordingly, KFHA will qualify only those Consortium/firm(s) who meets the said requirements. The minimum acceptable score shall be **70 points**.

Item Ref.	Description	Max. Score (Total 100 pts.)
A.	Structure & Years of Establishment	8
B.	Experience	35
C.	Personal	47
D.	Financial Capability	10

Item Ref.	Description		Points (100)	
A.	Structure & Years of Establishment <i>(Copies of original documents defining the legal status, place of registration and principle place of business should be submitted)</i>		<u>8</u>	
A1.	Structure	Only one company	2	2
		Lead Firm with Joint Venture	1	
A2.	Years of Establishment	20 plus	3	3
		15 plus	2	
		10 plus	1	
A3.	PEC Registration	Valid registration in the related fields.	3	3
B.	Experience of Firm		<u>35</u>	
B1.	Specific Experience of Firm <i>(Design and Construction Supervision of related projects in Ports / Harbours / Coastal Areas / Marine Environment)</i>		25	
	(a) No. of projects completed	2-4	10	15
		5-6	12	
		7 and above	15	
	(b) No. of ongoing projects	1-2	5	10
		3-4	7	
		5 and above	10	

B2.	General Experience of Firm		10		
(a) No. of projects completed in last 5 years	5-7	2	5		
	8-10	3			
	11 and above	5			
(b) No. of ongoing projects	3-4	2	5		
	5-6	3			
	7 and above	5			
C.	Personal		47		
C1.	Lead Firm Manager / Director		8		
(a) No. of years with firm	3-6 years	1	2		
	6 plus years	2			
(b) Qualification	Bachelors	1	4		
	Masters	2			
	PhD	3			
	Project Management	Add 1 extra			
(c) No. of years Experience	10 plus	1	2		
	20 plus	2			
C2.	Lead Firm of permanent Engineers with qualification, experience.		28		
(a) No. of Engineers			12		
(i) Design	3 – 4	2	5		
	5 – 6	4			
	7 & above	5			
(ii) Supervision	5 – 6	3	7		
	7 – 10	5			
	11 & above	7			
(b) Qualification			7		
		Masters (3-5)	2	7	
		Masters (5 plus)	4		
		PhD (1 plus)	1		
		Project Management (1 plus)	2		
(c) No. of years Experience			9		
(i) Design	5 BE/BSc having 20 years experience or above (0.5 each)	2.5	5		
	3 MSc having 15 years experience or above (0.5 each)	1.5			
	1 PhD having 10 years experience or above.	1			
(ii) Supervision	5 BE/BSc having 15 years experience or above (0.5 each)	2.5	4		
	3 MSc having 10 years experience or above (0.5 each)	1.5			

C3.	Lead Firm of permanent Technical Staff (other than Engineers) with qualification, experience		11	
(a) No. of Technical Staff	5 – 6	2	5	
	7 – 10	3		
	11 & above	5		
(b) No. of years Experience	5 Nos. having 10 years & plus (0.5 each)	2.5	6	
	4 Nos. having 15 years plus (0.5 each)	2		
	3 Nos. having 20 years plus (0.5 each)	1.5		
D.	Financial Capability		10	
D1.	Financial Statement	Audited statement of accounts for Last 3 years		3
D2.	Average Turnover during last 3 years (PKR Million)	100 – 150	3	7
		150 plus	5	
		200 plus	7	

