



REQUEST FOR PROPOSAL TRANSACTION ADVISORY SERVICES LIVESTOCK FARMS PROJECT



Project Brief

The Livestock & Fisheries Department in association with the Public Private Partnership (PPP) Unit, Government of Sindh, invites proposals from reputable and experienced transactors to prepare a feasibility report covering technical, financial, economic, legal and environmental aspects along with Transaction Advisory Services for the Livestock Farms Project.

The Livestock & Fisheries Department, Government of Sindh (GoS) has received a project under PPP mode to offer the GoS five major livestock farms to private sector to fulfil the objectives of conserving indigenous local livestock breeds and develop farms in modern form as well as establish livestock related facilities in GoS livestock farms. The GoS would like to vice services of a Transaction Advisor (TA) to explore the potential of these livestock farms to be undertaken in PPP mode. Further details are provided in the Request for Proposal (RFP).

Scope of Work

The detailed scope of work for the TA is provided in the RFP. However, Briefly, the Transaction Advisor / Consulting Firm(s) shall be expected to perform following tasks:

- 1. Conduct a physical survey and investigation of five major GoS livestock farms and propose a methodology & action plan.

- 2. Conduct feasibility study and provide transaction advisory services for the livestock farms project. Feasibility study should cover technical, financial, economic, legal and environmental aspects.
- 3. Assist GoS in marketing the project in the interested mix of investors, and streamlining the bidding process for implementation of the project till achieving financial closure.

Submission of Proposals

The proposals in a sealed envelope along with original Bid Bond equivalent to 1% of the bid price as mentioned in the RFP, shall be submitted only before 04th March 2019 at 2:00 p.m., to Livestock & Fisheries Department at Karachi. Offers intended to be received after the deadline will be opened within one hour of the submission deadline. Late proposals will be rejected. In case of unavailability of the office, the proposals will be accepted on the next working day.

Secretary, Livestock & Fisheries Department

Barwa No. 10, Block 4-B Sindh Secretariat, Court Road, Karachi, Pakistan
Phone: +92-21-99203391-2, Fax: +92-21-99203390

The RFP documents shall be available from www.pppunit.gov.pk and www.pppunit.sindh.gov.pk. Moreover, all the parties downloading the documents are requested to send their contact information to pppunit@sindh.gov.pk

For further information please contact

Director, PPP Unit, Finance Department, Government of Sindh, Karachi.
Phone: +92-21-99222193

Mr. Abdullah Mewati, D-G. (Research & Extension), Livestock & Fisheries Dept.
Strengthening of Livestock Services Project Office, Bahadur Shabbas Building, Hyderabad
Phone: +92-22-9200366, Email: abkhan1956@yahoo.com



(Request for Proposal) پیدائش و طلب سے

ٹرانزیکشن ایڈوائزر کی خدمات
لائیو اسٹاک فارمز پر



دوستانہ طور پر اطلاع دینے کے لیے
1. یہ ایک ایسی ایف پی پی (RFP) ہے جس کے تحت لائیو اسٹاک فارمز کے لیے ٹرانزیکشن ایڈوائزر کی خدمات کی پیشکش کی جا رہی ہے۔ اس کے لیے درخواست دہندگان کو اپنی اپنی پیشکشوں کے ساتھ ساتھ اپنی اپنی مالی اور فنیاتی تفصیلات بھی پیش کرنی ہوں گی۔
2. اس کے لیے درخواست دہندگان کو اپنی اپنی پیشکشوں کے ساتھ ساتھ اپنی اپنی مالی اور فنیاتی تفصیلات بھی پیش کرنی ہوں گی۔
3. اس کے لیے درخواست دہندگان کو اپنی اپنی پیشکشوں کے ساتھ ساتھ اپنی اپنی مالی اور فنیاتی تفصیلات بھی پیش کرنی ہوں گی۔
4. اس کے لیے درخواست دہندگان کو اپنی اپنی پیشکشوں کے ساتھ ساتھ اپنی اپنی مالی اور فنیاتی تفصیلات بھی پیش کرنی ہوں گی۔
5. اس کے لیے درخواست دہندگان کو اپنی اپنی پیشکشوں کے ساتھ ساتھ اپنی اپنی مالی اور فنیاتی تفصیلات بھی پیش کرنی ہوں گی۔
6. اس کے لیے درخواست دہندگان کو اپنی اپنی پیشکشوں کے ساتھ ساتھ اپنی اپنی مالی اور فنیاتی تفصیلات بھی پیش کرنی ہوں گی۔
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Feasibility Report کے لیے
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دوستانہ طور پر اطلاع دینے کے لیے
Strengthening of Livestock Services پیدائش و طلب سے لائیو اسٹاک فارمز پر ٹرانزیکشن ایڈوائزر کی خدمات
ابکhan1956@yahoo.com ای میل: فون: +92-22-9200366
+92-21-99222193 فون: ریسٹ: حکومت سندھ کا آفس

MOST IMMEDIATE



**CHIEF MINISTER'S SECRETARIAT, SINDH
KARACHI**

No. PSO/P.SECY/CMS/2014-364.
Karachi, dated 23rd Oct., 2014

Mr. Mujtaba Shahneel,
Director General, PPP Unit,
Finance Department,
Karachi.

Subject: **MINUTES OF 12TH MEETING OF PPP POLICY BOARD ON 12TH SEPTEMBER, 2014.**

I am directed to refer to your letter No. FD/PPP UNIT/PPPPB/DL/10 dated 29th September, 2014 and to enclose herewith minutes of the subject meeting duly approved by the Honourable Chief Minister, Sindh, for further necessary action in the matter at your end, please.

(JAVED AHMED SHAIKH)
DEPUTY DIRECTOR/ PSO
TO PRINCIPAL SECRETARY TO CM



Partnership for Development

NO: FD(PPP Unit)/PB-2014
GOVERNMENT OF SINDH
FINANCE DEPARTMENT
PUBLIC PRIVATE PARTNERSHIP UNIT
Karachi, dated 23rd October, 2014

7th Floor, A.K. Lodhi Block, Sindh Secretariat No. 6, Kamal Attaturk Road,
Karachi, Phone: (021) 99222192

To,

The Principal Secretary to Chief Minister, Sindh
Chief Minister's Secretariat
Karachi

SUBJECT: DRAFT MINUTES OF 12th MEETING OF PUBLIC PRIVATE PARTNERSHIP (PPP) POLICY BOARD

The 12th meeting of Public Private Partnership (PPP) Policy Board was held under the chairmanship of Honorable Chief Minister, Sindh being the Chairman of PPP Policy Board on 12th September, 2014 at Chief Minister's Secretariat, Karachi to review and approve the PPP Projects.

2. It is requested that the draft minutes of 12th PPP Policy Board meeting may kindly be submitted for approval from the Honorable Chief Minister Sindh.

*Submitted for approval
Hon. Chief Minister
23.10.14*

Mujtaba Shahneel
(MUJTABA SHAHNEEL)
Director General, PPP Unit
Finance Department

Copy for information to:

1. R/O to Chief Secretary, Government of Sindh
2. P.S to Advisor to CM, Sindh for Finance and Energy
3. P.S. to Secretary Finance, Finance Department, Government of Sindh
4. Master File



Partnership for Development

NO: FD(PPPUNIT)/DL/PB/M12
GOVERNMENT OF SINDH
FINANCE DEPARTMENT
Karachi, dated Sept 18, 2014

7th Floor, AK Lodhi Complex, Sindh Secretariat # 6,
Shahreh-e- Kemal Ata Turk, Karachi Ph: (021) 99222194
www.pppunitsindh.gov.pk

MINUTES OF 12TH MEETING OF PUBLIC PRIVATE PARTNERSHIP (PPP) POLICY BOARD

The 12th meeting of the Public Private Partnership (PPP) Policy Board was held on FRIDAY, SEPTEMBER 12th, 2014 at the Chief Minister House under the chairmanship of the HONORABLE CHIEF MINISTER, SINDH (the **Chairman**). The list of participants is attached as **ANNEXURE A** and Working Paper is attached as **ANNEXURE B**.

2. The Chairman welcomed the members and participants of the PPP Policy Board and requested Minister Livestock & Fisheries to recite a few verses of the Holy Quran. The Chairman thereafter requested the Advisor Finance & Energy to present the agenda before the honorable members. The Advisor to the Chief Minister on Finance & Energy (the **Advisor Finance**) commended the various PPP initiatives undertaken by the Government of Sindh (the **GoS**) under PPP mode and further welcomed all the members present. The Advisor Finance then requested Secretary Finance, GoS to put forward the agenda before the PPP Policy Board and update the forum on various projects undertaken so far.

AGENDA NO. 1 - CONFIRMATION OF 11TH PPP POLICY BOARD MINUTES

3. The Secretary Finance, Government of Sindh welcomed the PPP Policy Board and presented the minutes of the meeting for the 11th PPP Policy Board Meeting for ratification and approval by the members. The Chairman invited all members for any comments or suggestions. Mr. MA Jabbar (the **Private Member**) showed reservations regarding the decision approved in agenda no. 3 for the 11th PPP Policy Board meeting. The decision put forward for ratification and approval is highlighted as follows:

"Decision: The PPP Policy Board approved the addition in scope of the project by increasing the bridge length from 1038 meters to 1700 meters while reducing the guide work as per the advice of the Independent Engineer. PPP Policy Board also authorized the Technical and Financial Evaluation Committee (TFEC) for the project to deal and approve the cost pertaining to the increase in bridge size from 1038 to 1700m with a ceiling of PKR 275 million."

The Private Member requested the Chairman that the following decision is recorded for approval before the PPP Policy Board.

Decision: The PPP Policy Board approved the addition in scope of the project by increasing the bridge length from 1038 meters to 1700 meters while reducing the guide work as per the advice of the Independent Engineer. In the absence of the PPP Policy Board meeting being held, the PPP Policy Board also authorized the Technical and Financial Evaluation Committee (TFEC) for the project to deal and approve the cost pertaining to the

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increase in bridge size from 1038 to 1700m with a ceiling of PKR 275 million with the approval of the Chairman, PPP Policy Board.

AGENDA No. 2 - TOLL RATIONALIZATION FOR THE HYDERABAD MIRPURKHAS DUAL CARRIAGEWAY PROJECT

4. The Secretary Finance, GoS informed the PPP Policy Board that Deokjae Connecting Roads (Pvt) Ltd, (the **Concessionaire**) has submitted a proposal for toll rationalization in respect of the Hyderabad Mirpurkhas Dual Carriageway Project (the **HMDC Project**). The Concessionaire has also requested for approximately PKR 252 million based on a discount rate of 13% additional cash injection into the minimum revenue guarantee account maintained with the agent bank (pursuant to the financing documents) under the certification of the independent auditor. The Secretary Finance, GoS then invited the representatives of the Concessionaire including the Independent Auditor, i.e. Ernst & Young (the **IA**) to present their findings and rationale for toll rationalization before the PPP Policy Board. The representatives of the Concessionaire justified that an independent traffic study was conducted to assess the quantum of overall traffic usage, the non-toll paying commuters, potential for adding additional toll gates to increase the toll collection, rationalization of toll rates to accommodate short distance commuters. According to the latest traffic studies, conducted by the Independent Engineer as approved in the 10th meeting of the PPP Policy Board, a large number of commuters on the Hyderabad to Mirpurkhas route do not pay toll as they utilize the highway in between the toll plazas; which pushes the burden of toll on the commuters on the vehicles that pay toll. (Toll study & recommendations attached as **ANNEXURE C**) In order to reduce the financial impact on the Concessionaire and the toll paying commuters, it was suggested that the following measures are adopted:

- (a) Revision of toll rates in terms of section 17.3 clauses (a), (b) and (c) of the concession agreement and the financial model;
- (b) Projected revenue at 90% traffic has been reduced to PKR 965,955 per day from PKR 1,221,820;
- (c) Maintenance cost, core operation cost, other admin cost and insurance cost will grow by half the inflation rate;
- (d) Interest rate on the bank loan has been reduced to 11% from 14%, which might lead to a future liability for GoS to the tune of around PKR 132 million;
- (e) Install an additional toll gate at Rashidabad;
- (f) GoS funding is approved upto an amount of PKR 252,490,454 at a discount rate of 13% (might change with a different discount rate)
- (g) New toll rates to become effective from 01 October 2014; and
- (h) Toll rates will increase every two (2) years instead of three (3) years.

5. Minister, Livestock and Fisheries noted that the Government shouldn't allow a new toll plaza as it was not envisaged earlier and will not be politically astute. Moreover, he highlighted that introduction of a new toll gate would reduce the overall speed of the highway. He showed his reservations about toll revision and installation of third toll gate at Rashidabad noting that the Government should also keep the political perspective in view while taking this decision.



Decision: The PPP Policy Board agreed that the matter is referred back to the committee (the HMDC Committee) formulated for the HMDC Project in the 11th PPP Policy Board Meeting. It was also approved that the Special Assistant to the Chief Minister and Director General, PPP Unit were now included as members of that HMDC Committee. The PPP Policy Board also directed the HMDC Committee to submit their findings to the Chairman, PPP Policy Board and Advisor to CM on Finance & Energy as soon as possible to expeditiously resolve the matter.

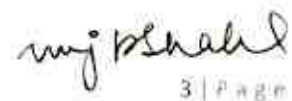
AGENDA NO. 3 – UPDATE ON SINDH NOORABAD POWER PROJECTS (THE NOORABAD PROJECT)

6. The PPP Policy Board was informed that as per the decision of the PPP Policy Board's 9th meeting, the cabinet decision and summary approved by the Honorable Chief Minister dated June 26, 2014, the following additional support has been provided to the Sindh Nooriabad Power Company (Pvt.) Limited and Sindh Nooriabad Power Company Phase II (Pvt.) Limited (the **Project Companies**):

- i) Providing Government of Sindh collateral in the form of PIBs (amounting to PKR 6 billion) and cash (amounting to PKR 600 million) to secure an amount equivalent to PKR 6.6 billion in favour of National Bank of Pakistan for opening of the letter of credit facility for importing plant, machinery and equipment under the Engineering, Procurement and Construction Contracts between the Project Companies and Technomen Kinetics LLC – FZ dated March 26, 2014;
- ii) Opening of letter of credit facility through Sindh Bank Limited amounting to PKR 3.3 billion by providing a Government of Sindh undertaking to under-write PKR 2.805 billion under the LC facility in case of an event of default on behalf of the Project Companies;

7. The Advisor Finance further informed the PPP Policy Board that priority gas allocation has been approved for the Sindh Nooriabad Power Projects in light of the gas supply agreement signed between the GoS, the Project Companies and the Sui Southern Gas Company Limited (the **Gas Supply Agreement**) after due regulatory approval from the Oil & Gas Regulatory Authority. It was further noted that negotiations have been initiated with K-Electric on the power purchase agreement. The Advisor Finance noted that this project is a landmark project that is a step towards development of a self-sustaining energy policy for the province.

Decision: The PPP Policy Board noted the latest developments on the Sindh Nooriabad Power Projects with satisfaction. The PPP Policy Board appreciated the steps taken to provide financial support to the project by using Government of Sindh assets as collateral in pursuance of the decision taken in the 9th meeting of the PPP Policy Board.



AGENDA NO. 4 - RIGHT OF WAY FOR THE BRTS - YELLOW LINE PROJECT

8. The Secretary Transport and Mass Transit Department, GoS informed the PPP Policy Board about the encroachment existing on the route for the Bus Rapid Transit System (the **BRTS**) Yellow line project (the **BRTS Yellow Line Project**). The PPP Policy Board was briefed that the Transport and Mass Transit Department, Government of Sindh, in collaboration with Public Private Partnership Unit, Finance Department, GoS invited bids of reputable and experienced private parties for development, operation and maintenance of infrastructure, bus operations and revenue collection & Intelligent Traffic System (the **ITS**) for the BRTS Yellow Line Project. It was highlighted to the PPP Policy Board that the corner area at turning of Shakra-e-Faisal and Shakra-e-Qaideen on the route of the BRTS Yellow Line Project used to be part of a service lane, which was later turned into a plant nursery. It has recently been noticed that a construction of building / plaza is underway at the specified plot. The construction of a plaza / building at such turn would hinder the BRTS Yellow Line Project and harm the BRTS service resulting in traffic congestion on one of the busiest arteries of Karachi. It is requested to the PPP Policy Board to issue directives to remove such encroachments.

Decision: The PPP Policy Board issued directives that the report be furnished by the Sindh Building Control Authority (the **SBCA**) relating to encroachments on the route relating to the BRTS Yellow Line Project and the said issue should be addressed at the earliest.

AGENDA NO. 5 APPROVAL FOR BRTS - BLUE LINE PROJECT

9. The Administrator Karachi Metropolitan Corporation (the **KMC**) informed the PPP Policy Board that KMC had earlier received an unsolicited proposal from Bahria Foundation for the design, financing, development, operations & maintenance of BRTS - Blue Line project (the **Blue Line Project**) without any financial support from the GoS. The Administrator KMC informed the PPP Policy Board that the Japan International Co-operation Agency (the **JICA**) had earlier completed a study on Karachi Transport Improvement Project (the **KTIP**) with 2030 vision in close association with KMC. The report was further approved by the KMC Council on January 9th, 2014. The Administrator KMC also highlighted that JICA also undertook the pre-feasibility study of the Blue Line Project with the objective to recommend BRT system along the route which shall be convertible to light rail transit in future. The Administrator KMC further highlighted that BRTS Blue Line Project was in conformity with the approved Karachi Mass Transit Plan and follows the alignment of the Blue Line with its extension up to Bahria Town, Karachi from Merewether Tower. The PPP Policy Board is requested to enhance the scope of the Technical and Financial Evaluation Committee formed for the BRTS Yellow Line and Green Line projects to also include the BRTS Blue Line project for the development of the bus rapid transit system from Tower to super highway, new Sabzi Mandi and Bahria Town, Karachi, to evaluate the unsolicited proposal received from Bahria Town and then market the project for investor solicitation process based on the provisions for unsolicited bid provided under the SPPRA 2010.

Decision: The PPP Policy Board approved the enhancing of the scope of the Technical and Financial Evaluation Committee formed for the implementation of the BRTS Yellow and Green Line to evaluate the unsolicited proposal received from Bahria Foundation for the BRTS Blue Line Project to be undertaken, launched and implemented under PPP mode.

AGENDA NO. 6 - UNDER-GROUND PARKING PROJECT UNDER BAGH IBN-E-QASIM

10. The Administrator KMC informed the PPP Policy Board that KMC conducted a bidding process on Build Operate and Transfer (**BOT**) basis for an underground parking plaza under Bagh-e-Qasim located at Shakrah-e-Firdousi on an area of approximately 5.0 acres for 30 years. The Board was informed that M/s Kingcrete (Pvt) Ltd was the only company that bid for the

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project against a payment of PKR 338.75 million to the KMC for the entire BOT period for thirty (30) years. The PPP Policy Board is requested to nominate the Technical and Financial Evaluation Committee for the project to evaluate the bid and then approve the grant of concession for the project under the SPPRA 2010.

Decision: The PPP Policy Board approved the project under the PPP mode and asked the project to be awarded in line with the SPPRA 2010 and the PPP Act 2010.

AGENDA NO. 7 – LAUNCH OF INVESTOR SOLICITATION PROCESS FOR BUS TERMINAL CUM COMMERCIAL COMPLEX PROJECTS:

11. The Secretary Transport and Mass Transit Department, GoS informed the PPP Policy Board the GoS has earmarked 100 acres of land for construction of a bus terminal to be located at the Northern Bypass i.e. 3 km from the main superhighway (M-9 from Karachi) (the **Bus Terminal Project**). The thrust behind this project has been reiterated as per the order of the HONORABLE SINDH HIGH COURT to retain intercity buses at entry points of Karachi city. It was highlighted that catering to a current transit of buses estimated at 1,200 and a future need of 2,000 intercity buses, this shall be the largest terminal of its kind and will be developed in 3 phases. The Bus Terminal Project includes special provision of modern concourse terminal lounge along with commercial facilities (shops, pumps, hotels) to make it viable. The Secretary Transport also informed the PPP Policy Board that the GoS also possesses a vacant land of approximately 3485 sq yards in Garden, Karachi where it wishes to establish a transportation complexes (the **Transportation Complex**) to achieve one-window operations to deal with all matters pertaining to intercity as well as intra-city operations. These projects involve design, build, finance, operate, maintain and transfer bus terminal under PPP mode. The PPP Policy Board is requested to approve the development and launch of these projects:

12. The Secretary Transport, GoS further informed the PPP Policy Board that the GoS has a vacant piece of land of approximately 15 acres at Thandi Sarak, Hyderabad. It was highlighted that an international standard terminal may be built including bus bays, offices for transporters, ticketing booths, waiting area, departure lounge, adequate wash rooms/toilet facilities, commercial facilities and prayer area where the inbound and out bound commuters will be facilitated (the **Hyderabad Terminal Project**). A petrol pump and bus fitness center may also form a part of the bus terminal in order that a one-window operation can be provided for transporters. However, it was highlighted that various provincial and federal agencies have established illegal offices on the land belonging to the GoS. In light of foregoing it was suggested that the Hyderabad Terminal Project will initially use 8 acres of the land for its development. The Hyderabad Terminal Project will be one of its kind in Hyderabad where parking facility for all buses wishing to avail this facility will also be provided. It is expected that bus terminal will cater to 700 to 800 buses/day and is expected to cost approximately PKR 300 million. The Hyderabad Terminal Project involves design, build, finance, operate, maintain and transfer bus terminal under PPP mode. The PPP Policy Board is requested to approve the launch of Hyderabad Terminal Project.

Decision: The PPP Policy Board approved the launch of the Bus Terminal Project and the Transportation Complex with commercial facilities to make it viable under the PPP mode at Northern Bypass(Karachi), Garden(Karachi) and Thandi Sarak(Hyderabad).

AGENDA NO. 8 – DRIVING SCHOOL PROJECT UNDER THE PPP MODE

13. The Secretary Transport informed the PPP Policy Board that the Transport and Mass Transit Department, GoS aims to set-up driving schools all over Sindh and on a priority basis in Mirpurkhaas, Larkana, Sukkur, Hyderabad and Karachi with effective trainers being hired for the same (the **Driving School Project**). It was highlighted that the Transport and Mass Transit Department has already completed construction of building for the same in these cities. The PPP Policy Board was informed that the Transport and Mass Transit Department, the Home



Department and all relevant governmental agencies/authorities shall be consulted under their governing regulations in relation to the delivery of services such as the examination and licensing of drivers and if possible the testing of motor vehicles. The Driving School Project shall establish in Sindh a modern and fully functional DL-register and will enhance governmental agencies to function and maintain accurate driver registers as a result of which the drivers trained annually shall be enhanced significantly. It is envisaged that the private party involved in the project will be given possession of current facilities for limited term, vis-a-vis a license to operate or sub lease the same. The PPP Policy Board was requested to accord approval for the Driving School Project under PPP mode.

Decision: The PPP Policy Board approved the launch of the Driving School Project under PPP mode.

ADDITIONAL AGENDA ITEM - AGENDA NO. 9 - APPROVAL FOR BUS OPERATIONS AND REVENUE & ITS COMPONENT OF BRTS GREEN LINE PROJECT AND GREEN LINE PC-I CONSULTANCY FEE.

14. The PPP Policy Board was informed by the Secretary, Transport and Mass Transit Department regarding the BRTS Green Line Project (the **Green Line Project**). The Green Line Project is one of the priority corridors identified by Japan International Cooperation Agency (the "JICA"). The start point of the Green Line Project is Surjani Town and the end point is Jama Cloth Market in Saddar Area via M.A. Jinnah Road. The Green Line Project has the highest anticipated ridership amongst all the BRT corridors. It was highlighted that the Prime Minister of Pakistan on his last visit to Karachi announced that the Federal Government of Pakistan (GoP) intends to develop and finance the Green Line Project in Karachi. In this regard, the Transport and Mass Transit Department had requested NESPAK, the technical consultants on the Yellow Line Project, to develop a PC-I for the infrastructure component of the Green Line Project and the same shall be submitted to Executive Committee of National Economic Council (the ECNEC) for approval. The Secretary, Transport and Mass Transit Department requested the PPP Policy Board to approve that bus operations and revenue collection & ITS Component are also implemented under the PPP Mode. The Advisor to Chief Minister, Sindh on Finance and Energy noted that federal funding should be available for all three components of the Green Line Project i.e. infrastructure, bus operations and revenue collection & ITS. Furthermore, the Secretary, Transport and Mass Transit Department informed the PPP Policy Board that the development of the BRTS Green Line PC-I was made as an additional scope of the BRTS Yellow Line consultancy contract. It was highlighted that the Sindh Public Procurement Regulatory Authority Rules, 2010 under clause 16(1)(e)(i) allows an addition of 15% in the scope of work. The cost for the development of the Green Line PC-I and other supporting technical documentation was PKR 2 million, which is approximately 6.5% of the original initial consultancy fees.

Decision: The PPP Policy Board approved the enhancement of BRTS Yellow Line Consultancy Contract for the development of the PC-I for Green Line Project. Moreover, the PPP Policy Board decided that the PC-I for Green Line Project should include costs for all three components i.e. infrastructure, bus operations and revenue collection & ITS.

AGENDA NO. 10 - RATIFICATION OF APPROVED SUMMARY TO CHIEF MINISTER BY THE PUBLIC PRIVATE PARTNERSHIP POLICY BOARD:

15. The Finance Secretary requested each Administrative Secretary to inform the PPP Policy Board about the following initiatives:

(A) MANAGEMENT OF PUBLIC HEALTH FACILITIES UNDER PUBLIC PRIVATE PARTNERSHIP (PPP) ARRANGEMENT

The PPP Policy Board was informed that the Health Department, Government of Sindh is desirous of procuring services of private partner through management

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and services contract to select private partners for RHCs/THQs/DHQs and other hospitals for improving infrastructure, availability of health services (as per agreed framework) (the **Health Project**). The private partner shall be responsible to improve access to health care and community satisfaction from public service delivery. The Health Department, Government of Sindh has solicited this project in the pre-qualification phase vide approval through Summary to the Chief Minister. The members of PPP Policy Board are apprised of the current status and their concurrence and opinion is required on the same.

Decision: The PPP Policy Board accorded its approval for the Health Project to be implemented under the PPP Mode and authorized the Technical & Financial Evaluation Committee for the project(s) to approve the private party for the implementation of the project and then bring it back to the PPP Policy Board for confirmation in its subsequent meeting.

(B) CONSULTANCY SERVICES FOR ESTABLISHMENT OF "SINDH TRANSMISSION AND DESPATCH COMPANY (STDC)

The Energy Department, Government of Sindh solicited responses from local and international private sector groups regarding bottlenecks in the transmission and distribution side in relation to the existing transmission and distribution network of National Transmission and Distribution Company (NTDC). It was highlighted that NTDC was not capable to evacuate power from new power generation initiatives due to capacity constraints. To facilitate the upcoming power projects and for increased investor confidence, it was proposed that GoS establishes "SINDH TRANSMISSION AND DESPATCH COMPANY (STDC) incorporated as a company for various transmission and dispatch companies in Sindh. It was highlighted that the STDC shall not undertake production or generation of electricity rather its functions shall be to set-up as distribution or transmission companies/operations in Sindh. It was highlighted that the GoS may inherit from the transfer by the Federal Government to the provincial domain; the Distribution Companies located in Sindh (within the Public Sector domain). Upon such a transfer STDC will have the rights to these distribution assets and by an SPV based partnership undertake the management of the same. The Energy Department, GoS desires to have consultants onboard for advisory services on the formulation and framework of such network of distribution concerns. The PPP Policy Board is requested to approve the formation of the STDC with a seed capital of PKR 100 million from Viability Gap Fund and also approved PDF funding for the STDC as well.

Decision: The PPP Policy Board accorded its approval for the establishment of the STDC with seed capital of PKR 100 million to be injected into STDC. Additionally, the PPP Policy Board accorded its approval for solicitation of consultancy services under PPP mode to develop and establish the framework for STDC with funds available through the Project Development Facility fund.

(C) WASTE COLLECTION PROJECT FOR WASTE TO ENERGY PROJECT

The PPP Policy Board was informed about Summary approved by the HONORABLE CHIEF MINISTER, SINDH for development and PDF funding for Waste Collection project for Waste to Energy Project including determining the pricing issues related to it.



Decision: The PPP Policy Board desired that this matter be taken up by the Energy Department, GoS and allowed use of Project Development Facility as well.

(D) **LIVESTOCK FARM PROJECT**

The Minister Livestock & Fisheries Department, GoS informed the PPP Policy Board about the Summary approved by the HONORABLE CHIEF MINISTER, SINDH for development of livestock farms under PPP mode. The Minister Livestock & Fisheries Department informed the forum that the GoS owns five major livestock farms in Sindh with vast landholding. He said the livestock farms have failed to achieve required objective of preserving livestock breeds, hence the livestock farms project is conceived to handover livestock farms to private investor through PPP mode. The PPP Policy Board was requested to accord its approval for the PDF funding for the same.

Decision: The PPP Policy Board approved the PDF Funding for the Livestock Farms project to hire a firm or consortium of consultants to conduct feasibility study and provide transaction advisory services.

AGENDA NO. 11 – INTERNATIONAL AD FUNDING THROUGH PROJECT DEVELOPMENT FACILITY FUND:


16. The Secretary Finance, GoS and the Director General PPP unit informed the PPP Policy Board that at the expression of interest (EOI) stage for International Competitive Bidding, publication of advertisements in international newspapers has faced certain time lags due to shortage of funds. The PPP Policy Board was requested to accord its approval that the Project Development Facility fund may be allowed to fund such cost after approval from Technical & Financial Evaluation Committee or Consultant Selection Committee as the case may be. The following clause may be added to PDF Guidelines as 14 (iii) (h) Fund costs for publication of advertisement/Expression of interest in newspaper or other media sources.

Decision: The PPP Policy Board approved the amendments to be made in the PDF Guidelines and also approved the utilization of the Project Development Facility fund for giving international print media advertisements with the approval of the Technical & Financial Evaluation Committee and/or the Consultant Selection Committee for various projects.

Agenda No. 12 – APPROVAL OF PDF FUNDING AND PROJECT DEVELOPMENT FOR THE FOLLOWING PROJECTS

17. In the presence of the members and officials of the relevant ministries and the members of the PPP Policy Board the approval of project development and PDF funding was put forward for the following projects before the honourable PPP Policy Board:

- i) Qadirpur-Kandhkot bridge project;
- ii) Mangos Processing Facility & agriculture produce market project;
- iii) Sindh Education Reform Initiative;
- iv) Special Education public private partnership projects;
- v) Improvement of facilities & infrastructure at Gorakh Hills Resort;
- vi) Lisquat National Library Project;



- vii) Development of National Museum Project;
- viii) Hawksbay Road under Lyari Development Authority(LDA); and
- ix) Tidal energy project along Sindh's coast.

Decision: The PPP Policy Board approved the development of the above projects. The PPP Policy Board also accorded its approval for the PDF funding of above projects for hiring of external consultants to identify and prepare the project in accordance with the PPP Act to conduct feasibility studies and provide transaction advisory services if required.

AGENDA NO. 13 - EDUCATION MANAGEMENT ORGANIZATIONS:

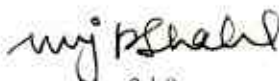
18. The PPP Policy Board was informed that the Education & Literacy Department (ELD), Government of Sindh intends to improve the quality of education in selected schools by outsourcing the management of the public sector schools to reputable educational organizations (the **Education Project**). It was highlighted that the USAID is helping GoS under 'Sindh Basic Education Program' to re-construct up to 120 schools and improve quality of education and community involvement in additional 280 neighbourhood schools. In this regard, ELD- GoS would like to conduct Feasibility Study with the help of USAID in order to explore possible PPP arrangements for these schools as well as any other school identified by ELD GoS towards achieving the aforementioned objective. The ELD is also procuring services of a legal firm through Community Mobilization Program to seek a legal opinion as well as prepare feasibility report for the aforementioned project. The PPP Policy Board is requested to allow Education & Literacy Department GoS to conduct feasibility study as well as Private Partner solicitation for the project as per the identified PPP structure.

Decision: The PPP Policy Board accorded its approval for the Education Project to be implemented and launched under the PPP Mode. The PPP Policy Board also authorized the Technical & Financial Evaluation Committee for the project(s) to approve the private party for the implementation of the project and then bring it back to the PPP Policy Board for confirmation in its subsequent meeting. Additionally, the PPP Policy Board accorded its approval for the feasibility study being conducted for the Project and also allowed use of PDF funds if need be.

AGENDA NO. 14 - CONVERSION OF PITE INTO A UNIVERSITY OF EDUCATION UNDER PPP MODE:

19. The Education and Literacy Department, GoS (the ELD) informed the PPP Policy Board the ELD desires to prepare feasibility report to convert PITE into a university of education, where different programs for teachers are initiated utilizing the PPP mode (the **PITE University Project**). Some initial work has been done in this regard and a committee is being constituted along with its Terms of Reference. The PPP Policy Board was requested to allow Education & Literacy Department GoS to conduct feasibility study as well as to launch the private partner solicitation for the project as per the identified PPP structure.

Decision: The PPP Policy Board accorded its approval for the PITE University Project to be implemented under the PPP Mode. Additionally, the PPP Policy Board accorded its approval for the feasibility study being conducted for the PITE University Project along with the use of PDF funds.


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AGENDA NO. 15 - DEVELOPMENT OF BURNS GARDEN

20. The Burns Garden (the **Burns Garden Project**) located opposite the Sindh Secretariat are one of the few Victorian Gardens in Pakistan; which has faced neglect due to shortage of funds. The National Museum is also situated within the Burns Gardens; which gives a special significance to the Burns Gardens. The private party selected for the PPP project will be required to develop and maintain the Burns Garden along with informing and educating the public of our socio-cultural history and heritage through talks and educational/social activities as well.

Decision: The PPP Policy Board accorded its approval for the development and launch of investor solicitation process for the Burns Garden Project under PPP mode.

AGENDA NO. 16 - I.I. CHUNDRIGAR ROAD PARKING PLAZA PROJECT

21. Lastly the Chief Investment Specialist, GoS informed the PPP Policy Board that two plots owned by the Industrial Development Bank of Pakistan (IDBP), each measuring 2,166.67 square yards (total area 4,333.34 square yards), located on main I.I. Chundrigar Road (having address of A-1 and A-3, opposite Railway Stadium), have been offered for sale to the Government of Sindh by the IDBP. The reason IDBP is not selling these plots in the open market is because they have a dispute with the Board of Revenue over unpaid taxes / duties incidental to the acquisition of these plots by the IDBP in 1993. These plots were acquired by the IDBP in 1993 from the Pakistan Railways. The PPP Policy Board was informed that the property wasn't mutated in favour of the IDBP by the Board of Revenue until the taxes / duties are paid; even though the Pakistan Railways has received the proceeds from the IDBP and handed over possession of the plots to the IDBP. Thus, the IDBP is unable to dispose-off these plots in the market to private buyers. The Government of Sindh is in a better position to buy these plots as it can expeditiously get the matter of unpaid taxes / duties resolved and also because it can negotiate a better price with the IDBP as the IDBP itself is keen on selling these plots.

22. The PPP Policy Board was requested to accord its approval to procure these plots by the Government of Sindh through the Viability Gap Fund (VGF) by making an offer equal to the lowest valuation quoted, less 25% discount; that is to say, by offering PKR 643.502 million to the IDBP. Furthermore, the amount of outstanding taxes / duties shall also be deducted from this offer price, for which the Board of Revenue shall be asked to provide the details of the outstanding amount.

Decision: The PPP Policy Board desired that the opinion from the Board of Revenue is sought regarding the ownership status of the land and the outcome of the same is presented in the next PPP Policy Board meeting.


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ANNEXURE A – LIST OF MEMBERS AND PARTICIPANTS FOR THE MEETING

**LIST OF PARTICIPANTS FOR
12th PPP POLICY BOARD MEETING**

held on 12th September, 2014 at 03:30 P.M. at Chief Minister House, Karachi

S#	NAME	DESIGNATION	DEPARTMENT
1.	Syed Qaim Ali Shah	Chief Minister/Chairman	Government of Sindh
2.	Syed Murad Ali Shah	Advisor to CM/ Vice Chairman	Finance Department Energy Department
3.	Sajjad Saleem Hotiana	Chief Secretary	Government of Sindh
4.	Mir Hazar Khan Bajarani	Minister	Works & Services Department
5.	Jam Khan Shoro	Minister	Livestock & Fisheries Department
6.	Mumtaz Hussain Jakhrani	Minister	Transport Department
7.	Sharmila Farooqi	Minister	Culture & Tourism Department
8.	Dr. Sagheer Ahmed	Minister	Health Department
9.	Omar Rehman Malik	Special Assistant to the CM	Government of Sindh
10.	Waseem Ahmed	Additional Chief Secretary	Planning & Development Department
11.	Muhamunad Sohail Rajput	Secretary	Finance Department
12.	Qazi Shahid Parvez	Secretary	Works Department
13.	Iqbal Hussain Durrani	Secretary	Health Department
14.	Agha Wasif	Secretary	Energy Department
15.	Aijaz Ahmed Memon	Secretary	Culture Department
16.	Abdul Raheem Soomro	Secretary	Livestock & Fisheries Department
17.	Tuaha Ahmad Farooqi	Secretary	Transport & Mass Transit Department
18.	Saqib Ahmed Soomro	Secretary	Agriculture Department
19.	Mumtaz Ali Shah	Secretary	Education & Literacy Department
20.	Farooq Leghari	Secretary	Special Education Department
21.	Sajjad Abbasi	Secretary	Local Government Department
22.	Rauf Akhtar Farooqi	Administrator	KMC, Karachi
23.	Mujtaba Shahneel	Director General	PPP Unit, Finance Department
24.	Syed Shahnawaz Nadir Shah	Chief Investment Specialist	Sindh Fund Management House, FD
25.	Naveed Shaikat Rajput	Director – Procurement	PPP Unit, Finance Department
26.	Ali Sibtain Naqvi	Director – Project Development	PPP Unit, Finance Department
27.	Fahad Ansari	Director – Corporate Services	PPP Unit, Finance Department
28.	Saboor Karamat	Director – Legal	PPP Unit, Finance Department
29.	Qassim Dada	Assistant Director – I	PPP Unit, Finance Department
30.	Umer Afzal Siddiqui	Assistant Director – II	PPP Unit, Finance Department
31.	Munawar Mithani	Administrator	Khairpur Municipal Corporation
32.	Tauseef Ahmed	Director-PPP Node	Education & Literacy Department
33.	Syed Manzoor Hussain Shah	Project Director	Hyderabad Mirpurkhas Dual Carriageway Project, W&S Dept
34.	Naveed Shaikh	Advisor Education Governance & Education Management	International Relief & Development (IRD)
35.	M.A. Jabbar	Private Member	Nominated by the CM, Sindh
36.	Intezar-ud-Din	Chief Executive Officer	Deokjae Connecting Roads (Pvt)

Mujtaba Shahneel

#	NAME	DESIGNATION	DEPARTMENT
			Ltd
37.	Asif Hyder Mirza	Financial Consultant	Deokjae Connecting Roads (Pvt) Ltd.
38.	Zeeshan Hussain	Partner	Ernst & Young Pakistan Independent Auditor, Hyderabad Mirpurkhas Dual Carriageway Project
39.	Khalid Chapra	Manager	Ernst & Young Pakistan Independent Auditor, Hyderabad Mirpurkhas Dual Carriageway Project
40.	Khurshid Jamali	Chief Executive Officer	M.E. Consultants - Consultant to Sindh Nooriabad Power Project
41.	Farhat Adil	NESPAK	Consultant BRTS - Yellow Line Project
42.	Rehan Zamin	NESPAK	Consultant BRTS - Yellow Line Project

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NO:SO(Dev)/L&F/2(28)/PPP/2012/1987

**GOVERNMENT OF SINDH
LIVESTOCK & FISHERIES DEPARTMENT**Karachi. dated : 2nd October, 2014**NOTIFICATION**

NO:SO(Dev)/L&F/2(28)/PPP/2012: In compliance with Rule 67 of Sindh Public Procurement Rules, 2010, and with the approval of Competent Authority of the Livestock & Fisheries Department, Government of Sindh, is pleased to notify a Consultant Selection Committee (CSC) for hiring of Consultant to conduct feasibility study and provide Transaction Advisory services, for Livestock Farms Project under the Public Private Partnership (PPP) mode. The CSC shall have following composition and terms of references:

Sr. No.	Designation	Status
1.	Secretary, Finance Department, Government of Sindh	Chairman
02.	Secretary, Livestock & Fisheries Department, Government of Sindh	Member
03.	Secretary, Development, Planning & Development Department, Government of Sindh, Karachi	Member
04.	Director General, Livestock (Research & Extension) Sindh, Hyderabad	Member
05.	Director General PPP Unit, Finance Department, Government of Sindh, Karachi	Member
06.	Director, PPP Unit, Finance Department, Government of Sindh	Member
07.	Project Manager, Livestock Farms Project, Livestock & Fisheries Department, Government of Sindh	Member

Terms of Reference:

- 1) The Consultant Selection Committee (CSC) shall review and approve the bidding documents such as Request for Proposal (RFP) and Consultancy Agreement before issuance for the selection of consultant;
- 2) Short listing of consultants, responding to the Request of Expression of Interest, where applicable, in accordance with the criteria mentioned in Request for Expression of Interest;
- 3) The committee shall evaluate technical and financial proposals, according to selection method and evaluation criteria, mentioned in the Request for Proposal (RFP);
- 4) Finalization of recommendation based on evaluation as mentioned in (3) above.

(ABDUL RAHIM SOOMRO)
SECRETARY TO GOVT. OF SINDH

1. Secretary to Governor Sindh, Karachi.
2. Principal Secretary to Chief Minister, Sindh, Karachi.
3. Chairman / Members (all) of the Committee.
4. Deputy Secretary (Staff) to Chief Secretary, Sindh.

5. P.S to Chief Secretary Sindh, Karachi.
6. P.S to Secretary (I&C), SGA&CD, Karachi.
7. P.S. to Secretary, Livestock & Fisheries Department
8. Master file.

(ALI SHER TALPUR)
SECTION OFFICER (DEV)