



Bus Rapid Transit System (BRTS) – Orange Line

Request for Qualification Document
Infrastructure Development



**Transport and Mass, Transit Department
Government of Sindh**

February 2015



BRT Orange Line Project – Request for Qualification Document

Reference: Bus Rapid Transit System (BRTS) – OrangeLine

Dear Pre-Qualification Applicant (International Competitive Bidding)

Transport and Mass Transit Department (“GoS”), Government of Sindh (“GoS”), hereby invites Pre-Qualification Applications from interested companies or consortia (“**Prospective Bidders**”) to be qualified to bid for Design, Build, of Infrastructure for Bus Rapid Transit System (“BRTS”) – Orange Line (“Orange Line”) under EPC mode (the “**Project**”). This Pre-Qualification Document pertains only to Infrastructure Development portion of the BRTS Orange Line Project. The remaining portions of the BRT Orange Line Project (namely Bus Operations and ITS & Revenue Collection) **have been bided out independently** on PPP Mode. Prospective Bidders who wish to participate in EPC Contract can obtain RFQ from **www.pprasindh.gov.pk**. The EPC contract will be awarded through competitive bidding process (“**Bidding Process**”) open international Pre-Qualified bidders.

The following Pre-Qualification procedure will be adopted:

1. This Pre-Qualification Document is provided with a Project Brief (which gives Prospective Bidders an overview of the Project)
2. Following the submission of the Pre-Qualification Applications, interested companies or consortia will be evaluated on the requirements and criteria set forth in the attached Instructions to Prospective Bidders
3. Prospective Bidders whose Pre-Qualification Application is determined to be substantially responsive to the requirements and criteria of the Pre-Qualification process shall be designated as “**Qualified Bidders**”
4. Qualified Bidders shall be issued Request For Proposal (“RFP”) which will include detail scope of work. Based on the RFP, the Qualified Bidders will be invited to participate in the bidding process **by submitting technical and financial proposal**.

Pre-Qualification Applications must be delivered no later than 2 pm on 3rd April, 2015, at the address indicated in Section 8 of this document.

Sincerely

Fazal Karim Khatri
Director, Planning & Coordination, Mass Transit Cell,
Transport and Mass Transit Department, Government of Sindh

6TH Floor, East Annexe, Civic Centre,
Gulshan-E-Iqbal, Karachi-75300
Tel: 021-99231280,
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IMPORTANT NOTICE

The Pre-Qualification Document is provided to the recipient solely for use in preparing and submitting applications for Request For Qualification (“Pre-Qualification Document”, “RFQ”) in a competitive tender for Design, Build of Infrastructure Development for BRTS– Orange Line under **EPC contract**. The Pre-Qualification Document is being issued by Transport and Mass Transit Department and GoS solely for use by prospective bidders in considering the Project.

None of the above entities, nor their employees or consultants make any representation (expressed or implied) or warranties as to the accuracy or completeness of the information contained herein, in the Project Brief or other document made available to a person in connection with the tender process for the Project and shall have no liability for this Pre-Qualification Document or for any other written or oral communication transmitted to the recipient in the course of the recipient’s evaluation of the Project. Neither these entities nor their employees or consultants will be liable to reimburse or compensate the recipient, for any costs or expenses incurred by the recipient in evaluating or acting upon this Pre-Qualification Document or otherwise in connection with the Project as contemplated herein.

There are two element of The Project namely:

- a. Infrastructure Development
- b. **Environmental Impact Study and Approval of the same from the concerned forum.**

Kindly note that this RFQ is for **Infrastructure Development only**, Prospective Bidders that wish to participate can obtain RFQ **from the website** “www.pprasindh.gov.pk”

The Pre-Qualification Document does not constitute a solicitation to invest, or otherwise participate, in the Project.



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1 INTRODUCTION

1.1 Instructions to prospective bidders

The Transport and Mass Transit Department, hereby invites interested private sector parties (“Bidders”) through this Request for Qualification (“Pre-Qualification Document”) to submit their Application for Qualification along with Qualification documents (as specified in this document) for the Design, Build of Infrastructure Development of Bus Rapid Transit System (BRTS) – Orange Line **under EPC Contract**.

BRTS “Orange Line” is a 4.7 Km (approx.) route starting **from TMA office Orangi Town to Board Office via KDA Chowrangi on ShershahSuri Road Karachi**, it is currently envisaged that the construction period will be for a period of 14 months.

The Contract will be awarded through a Competitive Bidding Process open to international Pre-Qualified bidders only.

The detailed scope of work to implement the project shall be provided at the RFP stage. However, briefly, firm(s) shall be expected to perform, among other **tasks**, the following tasks:

- a) Carry out detailed design of the Project in consultation with Transport and Mass Transit Department, Bus Operator(s) and Revenue Collector & ITS **under the supervision of the vetting consultants**.
- b) Carry out construction of the BRTS infrastructure and related facilities.
- c) Obtain all applicable permits and registrations for design and construction related activities.
- d) Maintain and repair the Project in conformity with applicable standards during the envisaged maintenance period and ensure the long-term structural integrity of the BRTS infrastructure through diligent quality control practices.
- e) Hand over the Project to the Contracting **department** after completion of infrastructure development



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1.2 Project Background

A detailed Karachi Urban Transportation Improvement Study (KTIP) has been completed by Japan International Cooperation Agency (JICA) led team. Based on a comprehensive study, the plan integrates roads network and Mass Transit related project into Urban Transport Master Plan for Karachi City.

The captioned KTIP Study conducted by JICA finalized 2 Mass Rapid Transit (MRT) and 6 BRTS lines besides Revitalization of Karachi Circular Railway (KCR) on modern lines. The Transport and Mass Transit Department Government of Sindh (GoS) initiated the Orange Line infrastructure Project on EPC Contract under Annual Development Program 2014/15.

1.3 BRT System Concept

BRT is a cost effective, high capacity and innovative public road transit solution that can considerably improve urban mobility. BRT System is generally of a higher standard than a conventional bus system whereby buses are fully removed from other traffic, for example, running parallel to a congested arterial, while others are much less segregated. This provides for uninterrupted, fast, reliable and easy means of transportation to the passengers.

BRT uses buses on roadways or dedicated lanes to swiftly and efficiently transport passengers to their destinations, while offering the flexibility to meet transportation demand. BRT systems can easily be customized to community needs and incorporate state-of-the-art, low-cost technologies that result in more convenient passenger transportation and less congestion.



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1.4 Project Route/Location

The Project start point is “from TMA office Orangi Town to Board Office via KDA Chowrangi on Shershah Suri Road Karachi”

Route Alignment of BRT Orange line





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1.5 Purpose of Pre-Qualification Document

The purpose of this Pre-Qualification Document is to:

- 1.5.1 Provide interested parties with the Introduction of the Project;
- 1.5.2 Set out the objectives, the proposed commercial principles governing the Project;
- 1.5.3 Explain the intended procurement process;
- 1.5.4 Outline the Pre-Qualification criteria;
- 1.5.5 Specify the terms and conditions for participation by Bidders in this Pre-qualification stage of the procurement; and
- 1.5.6 Elicit responses from Bidders with the skills, knowledge, experience, capability, financial resources, capacity and approach necessary to deliver, design and maintain the Project.

1.6 Consortium-Lead Members

- 1.6.1 A Prospective Bidder may show interest individually or take the form of a consortium (a "Consortium") comprised of companies, firms, corporate bodies or other legal entities, each of which are members of the consortium ("Consortium Member"). In such a case, each Consortium shall appoint and authorize one (1) lead member ("Lead Member") to represent and irrevocably bind all members of the Consortium in all matters connected with the Pre-Qualification and tendering process, including, but not limited to, the submission of the Pre-Qualification Application on behalf of the Consortium.

1.7 Parent Company

- 1.7.1 The Prospective Bidder, or Consortium Member(s) in the case of a Consortium, may elect to present evidence of projects undertaken by its Parent Company to satisfy the Technical Criteria. In doing so it must demonstrate to the satisfaction of the Standing Committee formed for the Project by the Government for evaluation of the Bidders that the relevant skills and resources of the Parent Company will be available to the Prospective Bidder or Consortium Member (in accordance with the Evaluation Criteria in Section 5).
- 1.7.2 The Prospective Bidder, or each Consortium Member, may elect to present financial statements from a Parent Company to satisfy the Financial Criteria.
- 1.7.3 Should a Prospective Bidder be qualified based upon the technical and or financial qualifications of the Parent Company, such Parent Company shall be required to provide a Letter of Support for the bid process and the Contract substantially in the form of **Annex C**.



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1.8 Pre - Qualification costs

- 1.8.1 The Prospective Bidder shall bear all costs ("Pre-Qualification Costs") associated with the preparation and submission of its Pre-Qualification Applications, including, without limitation, all costs and expenses related to the Prospective Bidder's preparation of responses to questions or requests for clarification.



2 PROJECT OBJECTIVES AND OUTPUTS

- 2.1 Karachi city is passing through an uncontrolled phase of rapid urbanization and motorization. The mitigation of transportation externalities requires a shift towards sustainable transportation systems.
- 2.2 The current public transport system of Karachi City constitutes a small percentage of the total vehicle fleet (4.5%) and serves about 42% of passenger demand but receives no preferential treatment in terms of dedicated lanes or traffic management solutions as compared to Private Cars which is 36% of Total Vehicular Traffic but carries only 21% of Persons.
- 2.3 Keeping the above parameters in mind, Transport and Mass Transit Department/GoS aims to achieve following objectives;
 - 2.3.1 To vastly improve the quality of public transport system in Karachi;
 - 2.3.2 To provide reliable, high quality, fast and environmentally friendly BRT Bus Service;
 - 2.3.3 To provide infrastructure that allows buses to ply in an efficient manner with exclusive right of way for a significant portion of their route length, including priority at intersections to minimize delays; and
 - 2.3.4 Reduce travel time.



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3 COMMERCIAL PRINCIPLES

- 3.1 The Transport and Mass Transit Department wishes to draw the Bidders' attention to the following key commercial principles that it intends to apply to the Infrastructure Development of the BRT Orange Line Project:
- 3.1.1 The successful Bidder will enter into a Agreement with the Transport and Mass Transit Department with respect to the Design, Build the Infrastructure Development for BRTS– Orange Line under EPC contract;
- 3.1.2 The Term of the Agreement will be 14months and will commence from signing of the Agreement.
- 3.1.3 Ownership of the Project related assets will be transferred to Transport and Mass Transit Department following the end of construction period. The Agreement will define the end of term requirements and hand back conditions for the Infrastructure Development of Bus Rapid Transit System – Orange Line at the end of the Agreement term;
- 3.1.4 The successful Bidder will also be responsible for obtaining all necessary permits, licenses, NOCs etc. for the successful delivery of the Project;
- 3.1.5 The Transport and Mass Transit Department will have the right to visit, inspect, monitor and review the performance of the Contractor. Besides, vetting consultant will supervise the work;
- 3.1.6 The payment mechanism is envisaged to be billing based structure.



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4 PROCUREMENT PROCESS

4.1 The intended process for the selection of the successful Bidder is set out below.

4.2 Stage 1 – Pre-Qualification

4.2.1 At the Pre-Qualification stage, potential bidders will submit application for qualification as per requirements contained hereinto demonstrate their capabilities to fulfil their envisaged roles and responsibilities of the private sector.

4.3 Stage 2 – Request for Proposal (RFP)

4.3.1 Successfully qualified bidders will proceed to the RFP stage and will be invited to submit Bids.

4.4 Finalization of Project Documentation

4.4.1 Upon award of the Contract, Transport and Mass Transit Department and the successful Bidder will negotiate and work towards finalization of the Agreement and associated contracts.

4.5 Indicative Timeline*

Issuance of Expression of Interest (“EOI”)	12 Feb 2015
Deadline for submission of Qualification Documents	3 April, 2015 50 Days**
Issuance of Request for Proposal (“RFP”) and Draft Agreement to short listed bidders	10 April, 2015 7 Days**
Deadline for submission of queries on RFP and Draft Agreement	17 April 2015 7 Days**
Pre-bid conference	In April 2015 Days***
Deadline for submission of Bid/Proposals	25 May 2015 45 Days***
Selection of Preferred Bidder	5, June, 2015 10 Days***

* The above steps and timelines are tentative.

** From the date of Issuance of EOI (approx.).

*** to be indicated in RFP



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5 EVALUATION CRITERIA

5.1 At the Pre-qualification stage, Bids will be evaluated against the following criteria:

Criteria
Financial Capability
<p>Average annual turnover during the last 3 years by Firm/Consortia collectively should be Rs. one billion or more</p> <p>(Attach audited Income statement/ Balance sheet)</p>
<p>Average Net Worth during the last 3 years by Firm/Consortia collectively should be Rs. one billion or more</p> <p>(Attach audited Income statement/ Balance sheet)</p>
Technical Capability
<p>Experience and performance with at least 3 (three) Infrastructure Projects (Road, Bridge, Civil works) by firm/consortia for each of the following category having a Project Cost of at least Rs. 1,000 million each urban areas in Pakistan or overseas:</p> <p style="margin-left: 40px;">(i) Design, of BRT & Infrastructure</p> <p style="margin-left: 40px;">(ii) Construction of BRT infrastructure and allied facilities.</p> <p>Same Project may be used for more than one parameter(Design, Construction)above</p>
<p>The firm/consortia must collectively have minimum 5 specialists includingengineers, BRT, Structural,and Infrastructure& Environmental with 5years' experience each.</p>

- 5.2 Transport and Mass Transit Department reserves the right to change the timing, form and substance of the evaluation procedure at its discretion, without prior notice to the Bidders and shall be under no liability to Bidders in respect thereof. Any changes to the procedure will be communicated to the Bidders as quickly as is practicable.
- 5.3 On receipt of the Pre-Qualification response submissions each response will be checked for completeness and their compliance with the Pre-Qualification requirements detailed in this document. Non-compliant or incomplete submissions will be rejected.
- 5.4 Those firm(s) / consortia who positively meet all of the above criteria (both Financial and Technical) shall be qualified for the next stage of bidding i.e. RFP stage.



6 INFORMATION TO BE SUBMITTED IN RESPONSE FOR PRE-QUALIFICATION

This section sets out the minimum information requirements for responses to the Pre-Qualification Document. Bidders should support their submissions with other information where they believe it is essential to their Pre-Qualification Document response.

The minimum list of information to be submitted is set out below. Each submission should also be accompanied by the Pre-Qualification Document Forms attached as **Appendix B**, completed as required. A failure to respond to any of these elements may result in the Bidder's submission being disqualified from the Pre-qualification process. Bidders should use the list of requirements in this section as the framework for their responses to assist the evaluation of their submissions.

6.1 Basic Information

6.1.1 Bidders must provide information on the identity, management structure and organization of the consortium or organization in the case where the Bidder is a sole organization, including as a minimum, an outline summary of:

- a) Corporate structure, shareholdings and shareholder agreements;
- b) Consortium, joint venture or subcontractor agreements;
- c) Lead partner identity and nomination with contact information;
- d) Roles and responsibilities of each partner and main subcontractors in the Consortium or organization; and
- e) Letter of Association (in case of Consortium)
- f) Registration with Pakistan Engineering Council in relevant Category of construction of roads and bridges (in case of International Bidder registration with equivalent authority / council in their respective country)

6.1.2 Bidders must provide comprehensive resumes of the key team members (including Design Build Project Director – DB Contractor). The resumes should describe their degree of involvement with management of the development, construction, and operations phases of projects.

6.2 Financial Information

6.2.1 Bidders must provide evidence of financial strength of the consortium or organization by providing:

- a) The audited accounts for the last 3 years for each of the equity provider(s), the design-build contractor, operator, infrastructure management subcontractor and any other key consortium members;
- b) Where an equity provider, design-build contractor, operator, infrastructure management subcontractor and / or any other key subcontractor intends to procure a corporate guarantee from a parent company or other entities, the audited accounts for the last 3 years of that parent company or other entities; and



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- c) Any other information for the equity provider, design-build contractor, infrastructure management subcontractor or any other subcontractor needed to demonstrate financial capacity to provide the relevant service to the Project over the relevant time period.

6.3 History of Litigation, Bankruptcy and Blacklisting

- 6.3.1 The Pre-Qualification Applicant, or if the Prospective Bidder is a Consortium, each Consortium member, shall not be subject to any bankruptcy or liquidation proceedings.
 - 6.3.2 The Pre-Qualification Applicant, or if the Prospective Bidder is a Consortium, each Consortium member, shall not have been convicted of fraud, corruption, or money laundering.
 - 6.3.3 Previous disqualification or blacklisting.
 - 6.3.4 Whether any of the directors or senior personnel are or have been previously placed on the exit control list
 - 6.3.5 Whether any of the directors have been disqualified from holding any public or private office.
- 6.4 Please note that each page of the Application for Qualification (including Annexure and Support Documents) shall be signed and stamped by the Authorized Representation of the Firm / Consortia



7 PROJECT LIAISON AND COMMUNICATION

- 7.1 The contact details of the primary person designated for this Pre-Qualification Document are:

Fazal Karim Khatri
Director, Planning & Coordination, Mass Transit Cell,
Transport and Mass Transit Department, GoS
6TH Floor, East Annexe, Civic Centre,
Gulshan-E-Iqbal, Karachi-75300
Tel: 021-99231280,
Email: fkkhatri@gmail.com

- 7.2 Each Bidder should nominate a representative with whom the Transport and Mass Transit Department should liaise and provide the representative's details including designation and all relevant contact details.

- 7.3 Bidder clarification and communication process:

- 7.4 If any Bidder requires any further information or wishes to raise a clarification, such requests should be addressed to:

Fazal Karim Khatri
Director, Planning & Coordination, Mass Transit Cell,
Transport and Mass Transit Department, GoS
6TH Floor, East Annexe, Civic Centre,
Gulshan-E-Iqbal, Karachi-75300
Tel: 021-99231280,
Email: fkkhatri@gmail.com

- 7.4.1 Transport and Mass Transit Department will endeavour to answer all such requests as soon as possible provided that they are received at least 5 Working Days before the date specified for the submission of the Pre-Qualification Document response.

- 7.4.2 Transport and Mass Transit Department will circulate such requests and responses for all clarifications to all Bidders.



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8 PRE-QUALIFICATION DOCUMENT RESPONSE SUBMISSION

- 8.1 Pre-Qualification Document responses shall be submitted in a sealed envelope no later than 2:00 pm on 3rd April, 2015 on to the following address, and marked for the attention of:

Private and Confidential - Only to be opened in front of Standing Committee for BRT Project

**Pre-Qualification Document – BRT Orange Line
(Infrastructure Developer)
Secretary,**

**Transport and Mass Transit Department,
2nd Floor, Tughlaq House, Sindh Secretariat, Sharah-e-Kamal-Atta-Turk, Karachi.**

- 8.2 The Pre-Qualification document submitted shall be opened same day within one hour of submission deadline
- 8.3 Pre-Qualification Document responses must not be qualified in any way apart from as allowed under this Pre-Qualification Document and must be submitted strictly in accordance with this Pre-Qualification Document.
- 8.4 Bidders shall complete and submit their Pre-Qualification Document responses in the format described below:
- 8.4.1 Two (2) hard copy (one original and one photocopy);
- 8.4.2 One (1) CD / DVD of the completed Pre-Qualification Document Response Forms and all other supporting documents; and
- 8.5 Any Pre-Qualification Document responses or other supporting documents received after the date for submission will not be considered for acceptance by Transport and Mass Transit Department, unless specifically allowed. Any incomplete submission may be disqualified by Transport and Mass Transit Department at the outset; acceptance may be conditional upon the discretion of Transport and Mass Transit Department in case of incomplete documents, subject to provision of all documents within a specified time.
- 8.6 All Pre-Qualification Document responses and other supporting documents shall be completed in black ink or type, in the English language and state all monetary amounts in PKR.
- 8.7 The Pre-Qualification Document responses must be signed by two representatives, duly authorized by each of the Bidders and where applicable, each consortium member, signing under a power of attorney, a copy of which is to be provided with the Bids.



9 CONDITIONS OF PRE-QUALIFICATION RESPONSE

9.1 Preliminaries

- 9.1.1 Bidders are invited to submit a response to the Pre-Qualification Document for the Project.
- 9.1.2 Bidders are responsible for obtaining all information necessary for the preparation of their Pre-Qualification Document submissions.
- 9.1.3 All costs, expenses and liabilities incurred by any Bidder in connection with the preparation and submission of a response to the Pre-Qualification Document shall be borne by that Bidder.

9.2 Confidentiality

- 9.2.1 All information supplied by Transport and Mass Transit Department in connection with the Pre-Qualification Document shall be treated as confidential and Bidders shall not, without the prior written consent of Transport and Mass Transit Department, at any time make use of such information for its own purposes or disclose such information to any person (except as may be required by law).
- 9.2.2 The Pre-Qualification Document and every part of it and all other information provided by or on behalf of Transport and Mass Transit Department must be treated as private and confidential. Bidders should not disclose the fact that they have been invited to submit a Pre-Qualification Document response or release details of the Pre-Qualification Document other than on a strictly confidential basis to those parties whom they need to consult for the purposes of preparing the Pre-Qualification Document responses.
- 9.2.3 Bidders shall not at any time release any information concerning the Pre-Qualification Document and/or their Pre-Qualification Document response and/or any related documents and/or any negotiation and/or discussion with Transport and Mass Transit Department in this connection for publication in the press or on radio, television, screen or any other medium.
- 9.2.4 The Pre-Qualification Document and all documents and information provided by or to the Bidders relating to this procurement exercise will remain the property of the Transport and Mass Transit Department and will be returned with the Pre-Qualification Document or if no Pre-Qualification Document is submitted on demand. Further the Transport and Mass Transit Department reserves the right to retain all Pre-Qualification Documents and associated information and documentation submitted in support by the Bidders and their respective consortium members.
- 9.2.5 Each Bidder undertakes to indemnify Transport and Mass Transit Department and to keep Transport and Mass Transit Department indemnified against all actions, claims, demands, liability, proceedings, damages, costs, charges and expenses whatsoever arising out of or in connection with any breach of the provisions of this section 9.



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9.3 Rejection of Bidders

9.3.1 Any Pre-Qualification Document responses or other documents submitted by any Bidder in respect of which the Bidder:

9.3.1.1 Communicates to any person other than Transport and Mass Transit Department any information except in accordance with Section 9.2 above; or

9.3.1.2 Enters into any agreement or arrangement with any other person that such other person shall refrain from submitting Bids or shall limit or restrict the amounts, prices, charges and rates to be shown by any other Bidder in its Bids and other documents; or

9.3.1.3 Offers or agrees to pay or give, or does pay or give, any sum of money, inducement or valuable consideration directly or indirectly to any person for doing or having done or causing or having caused to be done in relation to any other Bidder or any other proposed Bids or other documents any act or omission; or

9.3.1.4 Has directly or indirectly canvassed any member or official of Transport and Mass Transit Department concerning the acceptance of any Bids or has directly or indirectly obtained or attempted to obtain information from any such member or official concerning any other Bids or proposals submitted by any other Bidder

Shall not be considered for acceptance and shall accordingly be rejected by Transport and Mass Transit Department provided always that such non-acceptance or rejection shall be without prejudice to any other civil remedies available to Transport and Mass Transit Department in respect thereof or to any criminal liability that such conduct by a Bidder may attract.

9.4 Non-Consideration of Pre-Qualification Document Responses

9.4.1 Transport and Mass Transit Department may in its absolute discretion refrain from considering Pre-Qualification Document responses if either, in any respect it does not comply with the requirements of the Pre-Qualification Document including these Instructions, or the Pre-Qualification Document responses contains any significant omissions.

9.5 Pre-Qualification of Bidders

9.5.1 Transport and Mass Transit Department reserves the right to pre-qualify any Bidder whose submitted Pre-Qualification Document response is pursuant to the Pre-Qualification Document.

9.5.2 Transport and Mass Transit Department shall not be bound to pre-qualify any Bidder and reserves to itself the right at its absolute discretion to pre-qualify or not pre-qualify any Bidder.

9.5.3 Transport and Mass Transit Department may, in its absolute discretion and without further reference to the Respondent or any other Person:

9.5.3.1 Conduct reference, credit or other checks with any or all of the references and other sources cited in a Qualification Response;



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- 9.5.3.2 Independently verify any information regarding a Respondent, including its directors, and officers, any member of the Respondent Team, any Respondent Members and any Key Individuals, whether or not contained in any Qualification Response;
- 9.5.3.3 Conduct any background investigations that it considers necessary or desirable in the course of the Competitive Selection Process;
- 9.5.3.4 Undertake site visits, seek references, require presentations to be given and undertake interviews as part of the evaluation process; and
- 9.5.3.5 Seek clarification, more complete, supplementary, and additional information or documentation from the Respondent or in connection with a Pre-Qualification Document Response, if the Transport and Mass Transit Department considers that any Pre-Qualification Document Response or any part of a Pre-Qualification Document Response requires clarification or more complete information, contains an alteration, qualification, omission, inaccuracy or misstatement, or does not for any reason whatsoever comply with any requirements of this Pre-Qualification Document.

9.6 Bidder's Warranties

- 9.6.1 In submitting its Pre-Qualification Document response, each Bidder warrants, represents and undertakes to Transport and Mass Transit Department that:
 - 9.6.1.1 It has not done any of the acts or matters referred to in Section 9.3 above and has complied in all respects with this Pre-Qualification Document;
 - 9.6.1.2 All information, representations and other matters of fact communicated (whether in writing or otherwise) to Mass Transit Cell by the Bidder, its employees or agents in connection with or arising out of the Pre-Qualification Document response submission are true, complete and accurate in all respects;
 - 9.6.1.3 It has made its own investigations and research and has satisfied itself in respect of all matters (whether actual or contingent) relating to the Pre-Qualification Document response; and
 - 9.6.1.4 It has satisfied itself as to the correctness and sufficiency of the information it has inserted in the Pre-Qualification Document response and included in other submitted information.

9.7 General

- 9.7.1 Bidders are advised to retain for themselves details of their Pre-Qualification Document response submissions. Transport and Mass Transit Department reserves the right to make a charge if a Bidder requests a copy of its submitted Pre-Qualification Document response.



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10 DISCLAIMER

- 10.1** Bidders and their respective consortium members are responsible for obtaining all information necessary for the preparation of their Pre-Qualification Document submissions. All costs, expenses and liabilities incurred by any Bidder and consortium members in connection with the preparation and submission of the Pre-Qualification Document and in discussion with the Transport and Mass Transit Department shall be borne by the Bidders and consortium members.
- 10.2** Whilst the Transport and Mass Transit Department will use its reasonable endeavours to see that all information given to the Bidders and consortium members is both truthful and accurate, the Transport and Mass Transit Department in no way warrants or accepts any liability for the same and Bidders and consortium members must satisfy themselves of the accuracy of any information provided by the Transport and Mass Transit Department and that the same is both truthful and accurate. The Transport and Mass Transit Department accepts no responsibility or liability whatsoever for any cost, loss or damage of whatever kind and howsoever caused arising from or in consequence of the use by Bidders or consortium members of such information.



APPENDICES

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APPENDIX B – PRE-QUALIFICATION DOCUMENT RESPONSE FORMS

[NOTE: The forms contained below sets out the questions, pertaining to Section 6, for which Bidders must provide a response. It is also required that Bidders will present their responses in a manner that is consistent with the layout of these forms. Cross referencing from the forms to attachments is permitted where appropriate.]

Total Marks for prequalification are 100 & the prequalified applicant must obtain at least 80 marks to be declared as successful.



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6.1 Basic Information

No.	Pre-Qualification Document Ref.No
1	6.1.1

10 Marks

Response

Prospective bidder information

Name:

Type: (Corporation, Partnership, etc.)

Commercial Registration No.:

Domicile:

Address of principal office:

Telephone No.:

Fax No.:

E-mail address:

Primary areas of business:

Ownership structure: (attach separately)

Proposed Roles and Responsibilities:

Key Contact person:

Consortium Member Information: (If applicable, fill in details for all Consortium Members, identifying the Lead Member)

Name:

Type: (Corporation, Partnership, etc.)

Commercial Registration No.:

Domicile:

Address of principal office:

Telephone No.:

Fax No.:

E-mail address:

Primary areas of business:

Ownership structure (attach separately)

Proposed Roles and Responsibilities of each partner and main subcontractors in the Consortium or organization:

Key Contact person:



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No.	Pre-Qualification Document Ref.No	15 Marks								
2	6.1.2									
Response										
S. No.	Name of the Employer	Designation/ Title	Employment Status (Permanent/ Temporary/ Contract)	Overall Professional Experience (Years)	Experience with the Organization (Years)	Relevant Experience (Years)	Proposed Role	Qualification (s)	Key Projects handled	Remarks
1.										
2.										
3.										
4.										
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8.										
9.										
10.										
11.										
12.										
13.										
14.										



BRT Orange Line Project – Request for Qualification Document

6.2 Financial Information

No.	Pre-Qualification Document Ref.No	Question	10 Marks
3	6.2.1 a)	The audited accounts for the last 3 years for each of the equity provider(s), the design-build contractor, operator and any other key consortium members;	
<p>Response</p>			



BRT Orange Line Project – Request for Qualification Document

No.	Pre-Qualification Document Ref.No	Question	10 Marks
4	6.2.1 b)	Where a design-build contractor and / or any other key subcontractor intends to procure a corporate guarantee from a parent company or other entities, the audited accounts for the last 3 years of that parent company or other entities;	
Response			



BRT Orange Line Project – Request for Qualification Document

No.	Pre-Qualification DocumentRef.No	Question	10 Marks
5	6.2.1 c)	Any other information for the design-build contractor, or any other subcontractor needed to demonstrate financial capacity to provide the relevant service to the Project over the relevant time period.	
Response			



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6.3 Experience in similar projects

No.	Ref.No	Question	15 Marks																												
6	6.3.1	Provide details and evidence of experience of BRT designing or BRT procuring the design of roads, and/ or bridges having Project Cost of at least PKR 1 Billion within the last 10 years (At least 3 project).																													
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7	6.3.2	Provide details and evidence of experience in BRT construction of roads, and/ or bridges having Project Cost of at least PKR 1 Billion within the last 10 years (At least 3 projects).																													
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No.	Ref.No	Question	10 Marks																												
8	6.3.3	Provide details and evidence of experience in maintenance of BRT roads and/or bridge having Project Cost of at least PKR 50 Million within the last 10 years (At least 3 project)																													
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No.	Ref.No	Question	10 Marks
9	6.4	Provide Affidavit confirming no history of litigation/ blacklisting and bankruptcy or liquidation proceedings Previous disqualification or blacklisting. Whether any of the directors or senior personnel are or have been previously placed on the exit control list Whether any of the directors have been disqualified from holding any public or private office.	
Response		Affidavit	

Provision of Bus Rapid Transit System [Date]

Fazal Karim Khatri
Director, Planning & Coordination, Mass Transit Cell,
Transport and Mass Transit Department, GoS

6TH Floor, East Annexe, Civic Centre,
Gulshan-E-Iqbal, Karachi-75300
Tel: 021-99231280,
Email: fkkhatri@gmail.com

[Name of Prospective Bidder/Lead Member of Consortium] hereby represents and warrants that, as of the date of this letter [Name of Prospective Bidder/Lead Member of Consortium], and each Consortium Member (if applicable):

- is not in bankruptcy or liquidation proceedings; and
- has not been convicted of, fraud, corruption or money laundering and is not aware of any pending prosecution, proceedings or legal action against it in such respect.

Yours sincerely

Authorized signature

Name and title signatory

Name of Firm

Address



**APPENDIX C – FORM OF LETTER OF SUPPORT FROM PARENT COMPANY
(IF REQUIRED)**

To the attention of:

Fazal Karim Khatri
Director, Planning & Coordination, Mass Transit Cell,
Transport and Mass Transit Department, GoS
6TH FLOOR, EAST ANNEXE, CIVIC CENTRE,
GULSHAN-E-IQBAL, KARACHI-75300

[Date]

Dear Sir

We refer to the Pre-Qualification document ("Pre-Qualification Document") issued by Transport and Mass Transit Department, dated [ddmm2015], for the execution and completion of a Design, Build Contract tender involving the Design, Build of Infrastructure Development in respect of Bus Rapid Transit System ("BRTS") – Orange Line ("Orange Line") under **EPC Contract** (the "Project").

According to the part 1.4 of the Pre-Qualification Document, the Prospective Bidder, or Consortium Member (if the Prospective Bidder is a Consortium), may elect to present (a) evidence of projects undertaken by a Parent Company to satisfy the Technical Criteria and Financial Criteria; and/or (b) financial statements from a Parent Company for the purposes of satisfying the Financial Criteria. "Parent Company" shall mean any entity controlling the Prospective Bidder (or the relevant Consortium Member), where the skills and financial resources of the Parent Company will be available to the Prospective Bidder or Consortium Member and "control" means control in any manner that results in control in fact, whether directly through the ownership of investment shares or indirectly through a trust, a contract, the ownership of investment shares of any other body corporate or otherwise.

In consideration of the above, we hereby confirm and undertake that:

- We are the Parent Company of [name of subsidiary], which is seeking to pre-qualify for the Project as [Prospective Bidder/Consortium Member];
- We will make available sufficient technical resources and skills to [name of subsidiary] to enable it to contribute the same to the Project Company; [and/or]



BRT Orange Line Project – Request for Qualification Document

We will make available sufficient funds to [name of subsidiary] to enable it to meet its obligations as a shareholder of the Project Company (to be formed pursuant to the PPP Contract) and exercise its right and perform its obligations as the Lead Member or Consortium Member of the Project; except where the context requires otherwise, capitalized terms used in this letter shall have the meaning ascribed in the Pre-Qualification Document or the construction Contract.

Yours faithfully

[Name of Parent Company]

By: _____

Name: _____

Title: _____

(Authorized signatory)



BRT Orange Line Project – Request for Qualification Document

Declaration

We the undersigned return this Pre-Qualification Document submission and acknowledge that we are bound by its content.

We confirm that we are fully conversant with the requirements of the GoS and the subject matter of the procurement exercise as set out in the Pre-Qualification Document.

We warrant that the details of this Pre-Qualification Document submission have not been communicated to any other person or adjusted in accordance with any agreement or arrangement with any other person or organization.

We acknowledge that the GoS is not bound to proceed with the procurement exercise and reserves the right at its absolute discretion to accept or not accept any Pre-Qualification Document submitted and thereafter invite any Bidder to proceed to Stage 2.

We certify that we have full power and authority to submit this Pre-Qualification Document response and that this is a bona fide Pre-Qualification Document submission.

Signed for and on behalf of (Bidder/consortium member) _____

Signature: _____

Position: _____

Name: _____

Address: _____

Power of attorney attached: (YES/NO) _____

Date: _____

(Please return this form with your completed questionnaire on your company's letter head.)