

GOVERNMENT OF SINDH

мате ој Берагипени:	Project Director SMDDMO, Larkana.
Name of Project/Scheme:	Construction & Repair & Maintenance Works at SMBBMU and its Constituent Colleges for the Year 2014-15.
Name of Procuring Agency:	Shaheed Mohtarma Benazir Bhutto Medical University Larkana
Document issued to:	
Against fee of Rs.2000/-(Non-	Refundable) Dated:

1.0 Introduction

The basic aim of the pre-qualification is intended to eliminate, early in procurement proceedings, constructors that are not suitably qualified to perform the contract. The prequalification specifically means selection of competent bidders prior to issuance of the invitations to bid. It is required for large and complex civil works contracts, turnkey contracts, and contracts for the fabrication of expensive and technically complex plant and equipment. This is to ensure that only firms with appropriate experience, a proven track record, and necessary annual turnover and that, can provide all the equipment required in a timely manner and will be only invited to submit bids. Thus assessment by an implementing agency of the suitability of firms to carry out a particular contract prior to being invited to submit a bid is a process called

Prequalification.

2.0 Sindh Public Procurement Rules 2010

When and how to engage in the pre-qualification process, is clearly explained in SPP Rules 27 & 28,

2010 and same may be referred for further guidance.

- 3.0 The Prequalification Process
- **3.1** Advertisement and Notification

The Invitation for Prequalification (IFP)/Pre-qualification notice shall be advertised in the manner explained in the SPP Rules 15, 17 & 18 of 2010.

- **3.2** Preparing and Issuing of Prequalification Document
 - The Procuring Agency is responsible for preparing and issuing the Prequalification Document to all interested bidders. All information and data particular to each individual prequalification process must be provided by the agency in the following sections of the Prequalification Document:
- **4.0** Section I. Instructions to Bidders (ITB);
- **5.0** Section II. Eligibility & Evaluation/Qualification Criteria;
- **6.0** Section III. Application Forms:
- **7.0** Section IV. Scope of Contract

NOTICE INVITING TENDER FOR PRE-OUALIFICATION OF CONTRACTORS

Construction & Repair & Maintenance Works at SMBBMU and its Constituent Colleges for the Year 2014-15.

Shaheed Mohtarma Benazir Bhutto Medical University Larkana has received funds from Province/Federal/Loan/Grant /Self for the Project/Scheme cited above with Scope, Estimated Cost and other details are as under:-

Scope: Construction & Repair & Maintenance Works at SMBBMU and its Constituent Colleges for the Year 2014-15.

- > Eligibility: Valid Registration with Pakistan Engineering Council and relevant tax authorities.
- > Pre-qualification documents: Interested firms/contractors can obtain the prequalification documents from the address mentioned below on payment of nonrefundable fee of Rs. 2000/-. Documents can be dispatched by Courier service on the written request for which cost of mail i.e. Rs. 200/- will be borne by the Applicant, however, under no circumstances the Procuring Agency will be responsible for late delivery or loss of the documents so mailed. Pregualification Document can be www.smbbmu.edu.pk downloaded from website of University www.pprasindh.gov.pk and same can be submitted along with prescribe fee (through pay order/demand draft) on or before closing date/time.
- > Dead line of Issuance of Documents: Documents will be issued to interested firms up to 30th August, 2014, during office hours.
- > Dead line of Submissions: Documents duly filled and attached with relevant certificates must reach on the address mentioned herein below on or before 1st September, 2014, up to 11:00 AM.
- Interested firms should submit their inquires/applications/documents to the following:-

Address Office of the Project Director, SMBB Medical University Larkana

Telephone No 074-9410911 E-mail Address pd@smbbmu.edu.pk Fax No. 074-4752634 Focal Person: Engr. Abdul Waheed Mangi

- Procuring Agency may reject any or all applications subject to the relevant provisions of Sindh Public Procurement Rules 2010.
- Applicants will be informed, in due course, of the result of the evaluation of applications. Only the firms or contractors prequalified under this process will be invited to bid.

4.0 Section I. Instructions to Bidders/Applicants (ITB).

- Clause 1 The firm/contractor shall enclose the (one original and 01 copies) of the documents in a sealed envelope which shall:-
 - (a) bear the name and address of the Applicant;
 - **(b)** be delivered by hand or through courier/registered mail to address mentioned in advertisement for pre-qualification or in document; and
 - (c) be clearly marked "Application for Pre-qualification for Construction and Repair and Maintenance @ Shaheed Mohtarma Benazir Bhutto Medical University (SMBBMU) Larkana and its constituent Collages." for the year 2014-15.
- **Clause 2** If the envelope is not sealed and marked as required, the procuring agency will assume no responsibility for the misplacement or pre-maturing opening of the document.
- Clause 3 Document shall be prepared in the English language. In case of ICB, the information provided in any other language shall be accompanied by English translation also.
- **Clause 4** Firm/Contractor must respond to all questions and provide complete information as advised in this document. Any lapses to provide essential information may result in dis-qualification of the firm/contractor.
- **Clause 5** Clarification and Modification of Documents (SPP Rule 23). Firm/Contractor, who has obtained documents, may request for clarification of contents of the bidding document in writing, and respond to such queries shall be made in writing within three calendar days, provided they are received at least five calendar days prior to the date of opening of bid.
- **Clause 6** Addendum: At any time prior to the deadline for submission of documents, the agency may amend the Prequalification Document by issuing addenda. Any addendum issued shall be part of the Prequalification Document and shall be communicated in writing to all who have obtained the prequalification document.
 - Clause 7 Deadline for submission of Documents (SPP Rule 22 & 24): Documents shall be received by the agency at the address (Office of the Project Director, SMBB Medical University Larkana, Telephone No. 074-9410911, Fax No. 074-4752634.), not later than the (1st September, 2014, 11:00 **AM**). The procuring agency may, at its discretion, extend the deadline for the submission of documents by amending the Prequalification Document, and in which case all rights and obligations of the Agency and the firms/contractors

subject to the previous deadline shall thereafter be subject to the deadline as extended.

- **Clause 8** Evaluation (Rule 27 (2): Firm's/Contractor's general and particular experience, personnel and equipment capabilities, and financial position, as demonstrated by the Applicant's responses in the prescribed forms will be evaluated as per evaluation criteria given in the document. The Procuring Agency reserves the right to waive minor deviations, if these don't materially affect the capability of an applicant to perform the contract. Sub-contractor's experience and resources shall not be taken into account in determining the firm/contractor compliance with the qualifying criteria. However, Joint Venture experience & resources shall be considered. Consortium or Association of firms will be considered for similar treatment as in case of Joint Venture.
- Clause 9 Clarification of Prequalification Information (Rule 43): To assist in the evaluation of information, the agency may, at its discretion, ask any firm/contractor for a clarification of any information which shall be submitted within a stated reasonable period of time. Any request for clarification shall be If any firm/contractor does not provide clarifications of the in writing. information requested by the date and time set in the agency's request for clarification then application of the firm/contractor may be rejected.
- Clause 10 Verification of Prequalification Information (Rule 28 (1d)): Verification of the information provided by the pre-qualified/shortlisted firms/contractors in the submissions for prequalification may be made. In case the information is found to be wrong or incorrect in any material way or firm/contractor is found to be lacking in the capability or resources to successfully perform the contract, then it shall not be pre-qualified.

5.0 Section II: Evaluation/Qualification Criteria.

In this section two evaluation criteria are being given for the benefit of the procuring agency. One is based on marks/score and the other is based on pass/fail criteria. Procuring agency may adopt any one of these selection methods while prequalifying the contractors/firms.

1. Criteria based on Marks/Score.

Mandatory Provisions/Eligibility: Firms/Contractors must possess:

- Valid registration certificate from Pakistan Engineering Council and income tax authority (NTN); and
- Is not black listed. (Attach all certificates and affidavit of not black listing). (ii) Aggregate Qualifying Score is 60%, but it is mandatory to obtain at least 30% in each of the following sections.

(A) Company Profile.

(1) company 110me.	
 i. Period since Firm/Contractor is in construction business Up to 5 years 	10 Marks 02 Marks
Up to 10 years	05 Marks
Above 10 years	10 Marks
(Attach NTN Certificate for each year)	
ii. Office facilities	02 Marks
Work in the University	05 Marks
(B) General Experience Record	35 Marks
i. Projects of similar nature and complexity	20 Marks
completed over last 05 years.	
(4 Marks for each project)	
(Attach satisfactory completion certificates)	
ii. Projects of similar nature and complexity in hand.(5 Marks for each project having cost Million or above).(Attach copies of work orders)	15 Marks

(C) Personnel Capabilities required for this project

20 Marks

Requirement of persons will vary from Project to Project.

Following factors may be used as a guideline:

S. No	Description/Position with qualification &	Number Required	Marks assigned	Remarks
	experience			
1	BSc (Civil Engg.) /BE(Civil) Engineers registered with Pakistan Engineering Council (PEC) with experience of 5 years or above.	2 No's	10	03 Marks for experience of 5 to 10 years. 05 Marks for above 10 years. (Attach Tax payment challans showing at least 1 year continuous employment with firm. 1 additional Mark for MSc (Civil Engg:)/M.E.(Civil)
2	Diploma in Civil Engineering, with experience of 2years or above.	04	10	02 Marks for 02 years experience, 03 Marks for above 02 years.

(D) Equipment Capability

20 Marks

- (a) Critical equipment and number required for the Project shall be specified by the Procuring Agency.
- (b) High value equipment should be an option to own, lease or hire.
- (c) Total equipment available with the applicant is to be listed along with its current mobilization on on-going projects.

(E) Financial Soundness /Status

10 Marks

For Financial Status assessment, the Applicants may be required to submit Audited Financial Statements for the last five years or any other document which verifies their Financial Status. Where necessary, the Procuring Agency will make enquiries with the firm's/contractor's bankers.

Working Capital in hand for this project/work.

(Attach proof of Bank Statement/Credit Facilities)

i. Less than 15% of Estimated Cost of this Work	02 Marks
ii. 16 - 25% of Estimated Cost of this Work	04 Marks
iii. 26 - 40% of Estimated Cost of this Work	08 Marks
iv. More than 40% of Estimated Cost of this Work	10 Marks

2. Evaluation/Qualification Criteria: Based on Yes/No or Pass/Fail system.

Mandatory Provisions/Eligibility: Firms/Contractors must possess (i) valid registration certificate of PEC in the category or above and in discipline for year; (ii) valid registration certificate from income tax authority (NTN); and (iii) is not black listed. (Attach all certificates and affidavit of not black listing)

Required Documents: It must include following information/documents:-

(A) Firm/Contractor have been in business of construction at least for 5 years.

(B) Experience and past performance.

- i. Have completed Two (2) similar assignments having cost of each at least 50% of the project in the last five (5) years.
- ii. Have executed at least one (1) project in similar geographical condition in last five (5) years.

(Attach performance certificates of completed projects).

(C) Key Personnel Qualification & Experience.

(Requirement will vary from assignment to assignment).

i. Site Engineers. Oualification: BE (Civil), Number: Two (2).

Experience: Two (2) similar assignments,

Seven (7) years experience.

Qualification: Diploma in Civil, Number: Four (4). ii. Surveyors:

Experience: One (1) similar assignment,

Three (3) years experience.

iii. Quantity Surveyor:

Diploma/Certificate Course in Drafting, One (1)

Experience: Two (2) years

(Brief CVs of personnel be attached).

(D) Equipments:

- a. Critical equipment and number required for the Project shall be specified by the Procuring Agency. For guidance procuring agency may refer to annexure-I.
- **b.** High value equipment should be an option to own, lease or hire.
- c. Total equipment available with the applicant is to be listed along with its current mobilization on on-going projects.

(Details are to be provided in the attached form)

(E) Financial:

- Documentary evidence of financial position, bank statement or audited accounts of the last Three (3) years.
- (ii) Average Annual turnover of the last three years should not be less than Thrice the cost of work.

(F) Any other information:

Any other document/information desired by procuring agency which shall not discriminate among contractors/firms. Contractors/firms who fail to qualify in any of the above sections shall be disqualified from the prequalification process.

6.0 Section III. Application Forms;

intere		covering letter is to be submitted by the onsible for a joint venture, on appropriate
compa	my letterneady	Date:
_	me and address of the Procuring Age	ency]
Dear Sir,		
•	Pre-qualification of	
behalf of	applies to be prequali	ing duly authorized to represent and act on fied for the project cited above and enclose pre-qualification documents and declare the
,		servations to the Prequalification Document,
	 I understand that Procuring Age at any time and that Procuring application that it may receive or 	ency may cancel the prequalification process g Agency is not bound either to accept any or to invite the prequalified applicants to bid his prequalification, without incurring any
	information submitted for prequ d) Agency reserves the right to a	ats will be subject to verification of all ualification at the time of bidding; mend the scope and value of any contract at bids will only be called from prequalified equirements:
2. following p		thorized representative(s) may contact the
	Person to be contacted:	Telephone:
3. are comple	The undersigned declares that the te, true, and correct in every detail.	ne statements and the information provided
Sigr	ned:	Name:

Α	-I	1
4 1	_	

1. Company Profile Date: ------All individual firms and each partner of a joint venture applying for prequalification are requested to complete the information in this form.

1	Name of firm (legal):		
1	(In case of Joint Venture (JV), legal name of each partner:		
	Nature of Business:		
2	(Whether the firm is a Corporation, Partnership, Trust etc.)		
	(In case of Consortium; whether the I	Lead Consortium Member is a	
	Corporation, Partnership, Trust etc.)		
3	Head Office Address:		
	Telephone		
4	Fax numbers:		
	E-mail address:		
	Place of Incorporation/Registration:		
5			
	Year of incorporation/registration:		
	Applicant's authorized representative	<u>.</u>	
6	Telephone		
O	Fax numbers:		
	E-mail address:		
	NATIONALITY OF OWNERS.		
7	Name:	Country	

A-III

2. General Experience Record

(i) Details of Contracts of Similar Nature and Complexity completed over the last 05 years

Sr. No.	1	2	3	4	5
Name of Contract:					
Country:					
Name of Procuring Agency With Address, Tele, Fax.					
Nature of works and special features relevant to the contract for which applied:					
Contract Role (Mention: Sole, Sub Contactor or Partner in a Joint Venture).					
Value of the total contract in Pak/Rs:					
Date of Award:					
Date of Completion					

(ii) Projects of similar nature and complexity in hand.

Firms/ Contractors and each partner of the joint venture should provide information on their current commitments on all contracts that have been awarded, or for which a letter of intent or acceptance has been received, or for contracts approaching completion, for which Completion Certificate has yet to be issued.

Name of Contract	Value of Contract	Name of Procuring Agency	Value of Outstanding work (Equivalent Pak Rs. Millions)	Estimated Completion Date

(iii) Projects executed in similar geographical conditions in last five (5) years

Sr. No.	1	2	3	4	5
Name of Contract:					
Country & location					
Name of Procuring Agency With Address, Tele, Fax.					
Nature of works and special features relevant to the contract for which applied:					
Contract Role (Mention: Sole, Sub Contactor or Partner in a Joint Venture).					
Value of the total contract in Pak/Rs					
Date of Award:					
Date of Completion					

A-IV

4 (A) Personnel Capabilities

Firm/Contractor should provide the names of suitably qualified personnel to meet the specified requirements stated in Section 3 (Evaluation and Qualification Criteria)

Sr. No.	Title of Position	Name
1		
2		
3		
4		
5		

A-V

The data regarding experience of the personnel mentioned at A-IV should be supplied separately using the Form below.

4(B) Curriculum Vitae (CV) for Proposed Experts
1. Proposed Position:
2. Name of Expert:
3. Name of Firm:
4. Current Residential Address:
Telephone No: Fax No:
E-Mail Address:
5. Date of Birth:
6. Qualification:
Citizenship:
7. Work Experience: Summarize professional experience in reverse chronological
order. Indicate particular technical and managerial experience relevant to the
Project.

From	То	Company / Project / Position / Relevant technical and management experience

A-VI

5. Firm/Contractor shall provide adequate information to demonstrate clearly that it has the capability to meet the requirements for the key equipment whether owned/leased/ ended listed in Section 3 (Evaluation and Qualification Criteria).

A. Equipment Capabilities (owned by the contractor/firm)

Sr. No.	Name of Equipment	Name of manufacturer	Model and power rating	Capacity	Year of manufacture	Current location
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

B. Equipment Capabilities (leased/ rented by the contractor/firm)

Sr. No.	Name of Equipment	Mention whether leased or rented	Name of owner	Address of owner	Contact name and title with Telephone Fax & E Mail of the owner	Agreements Details of rental / lease / manufacture agreements specific to the project
1						
2						
3						
4						
5						
6						
7						
8						
9						
10						

A-VII

6. Financial Resources.

A. Banker's Information:

Sr. NO.	Name & Address of Bank	Contact name and title	Telephone, Fax & E- Mail Address

B. Financial Status: Summarize actual assets and liabilities in Pak Rupees for the previous three years

Information from Balance Sheet/ Income Statement	Year 1:	Year 2:	Year 3:
1.Total Assets (TA)			
2.Total Liabilities (TL)			
3. Current Assets (CA)			
4. Current Liabilities (CL)			
5.Total Revenues (TR)			
6.Profits Before Taxes (PBT)			
7. Profits After Taxes (PAT)			

C. So	ource of Fin Inding the p	inancing: Contractor/ Firm shall provide documentary evidence project for which prequalification is being undertaken.					

Section IV. Scope of Contract: (Description of works and Period of completion)

Construction & Repair & Maintenance Works at SMBBMU and its Constituent Colleges for the Year 2014-15.