

Institute of Business Administration Karachi

Tender Form

For

Procurement of Servers & Cisco IP Telephony Upgrade on
turnkey basis.

Date of issue : 10-04-2014
Last date of submission: 26-04-2014

Tender # IT/57/2014-15



1. General Terms & Conditions

a) Earnest money

An earnest money, in the shape of a bank draft / pay order in the name of "Institute of Business Administration" Karachi, equivalent to 5% of the total cost of bid, should be submitted along with the tender documents.

b) Validity of the proposal

All proposal and prices shall remain valid for a period of 90 days from the closing date of the submission of the proposal. However, the responding organization is encouraged to state a longer period of validity for the proposal.

c) Currency

All currency in the proposal shall be quoted in Pakistan Rupees (PKR).

d) Sales Tax and other Taxes

Organization (RO) is hereby informed that the IBA shall deduct tax at the rate prescribed under the tax laws of Pakistan, from all payments for services rendered by any responding organization. The responding organization will be responsible for all taxes on transactions and / or income, which may be levied by the government. If responding organization is exempted from any specific taxes, then it is requested to provide the relevant documents with the proposal.

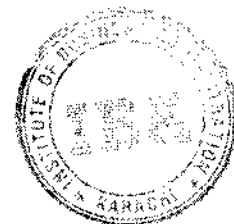
It is to be **noted** that IBA Karachi being an educational Institution is exempt from the whole of customs-duties (specified in the First Schedule to the Customs Act, 1969 (IV of 1969)), and the whole of sales tax on the goods imported in the name of IBA-Karachi. The Letter of Credit (LC) will however be opened by the vendor.

Prices must be quoted as per attached price sheet.

e) OEM Relationships & Warranties

The responding organization (RO) should be an authorized business partner from the **ORIGINAL EQUIPMENT MANUFACTURER (OEM)**, for the proposed hardware, software or networking components in Pakistan. A certificate to their effect should be included in the proposal otherwise the bid is liable to be rejected.

Selected vendor will provide maintenance / support service, after expiry of warranty, for each category of products identified, at a rate, which is not more than 10% of the initial purchase / license cost. Selected vendor should also be committed to provide maintenance / support service for a period of at least three years after expiry of



warranty period. However, IBA will not be bound to avail this service.

The equipment should be supplied through verifiable distribution channel in Pakistan.

f) Ownership

The ownership of all products and services rendered under any contract arising as a result of this tender will be the sole property of IBA.

g) Delivery of Equipment

All equipment for the project will be delivered new, in packed condition directly to the location, as per the discretion of IBA. If equipment delivered is not conforming to the specifications and bill of quantity, the equipment will not be accepted. The equipment will be installed only after inspection.

Delivery time must be of six-eight weeks from the date of Purchase Order, in case of late delivery the vendor is bound to provide at least 50% of the backup equipment for the smooth working till the delivery of purchased equipment.

h) Arbitration and governing law

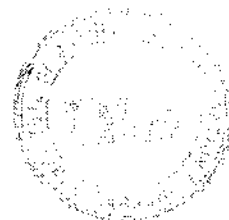
This tender and any contract executed pursuant to this tender shall be governed by and construed in accordance with the laws of Pakistan. The IBA and all responding organizations responding to this tender and parties to any contract executed pursuant to this tender shall submit to the exclusive jurisdiction of the Pakistani Courts. The arbitration proceeding will be governed by the Arbitration Act, 1940, and the substantive and procedural law of Pakistan. The venue shall be Karachi.

i) Acceptance of Proposals

The IBA reserves the right not to accept the lowest or any proposal and to annul the bidding process without assigning any reason whatsoever. IBA Karachi may ask to provide demo unit which vendor quoted in the tender. After the final inspection of the unit the decision will be made.

j) Support Capabilities

The RO should indicate the support capabilities for all the hardware provided during the course of the project. Details of qualifications / capabilities of support staff should also be included in the corporate profile.



k) Compliance to specifications

The RO shall provide information as per requirements given in Annexure - A. However, RO can submit multiple solutions. RO may not propose / supply any kind of refurbished hardware equipment's / components in their proposals.

Bidder MUST quote prices as per requirement mentioned in the attached in Annex C.

l) Material

Material of this order is subject to final inspection from Technical Team at the time of delivery.

m) Cancellation

IBA reserves the right to cancel any or all of the above items if material is not in accordance with its specifications or if the delivery is delayed.

n) Payment

Payment will be made through crossed cheque after the delivery and complete installation of the item and receipt of the invoice. Advance payment will ONLY be made against Bank Guarantee an A Rated bank of the same amount.

80% of the total order value would be paid after supply, installation & commissioning and integration of the equipment at IBA Karachi Main campuses.

10% of the order value would be paid after one year from the signing of the PAT date.

10% of the order value would be paid after two year from the signing of the PAT date.

Or against a bank guarantee drawn on a scheduled commercial bank in favour of IBA, Karachi for the equivalent amount of claim valid till the end of the warranty period.

o) GST

GST will be paid on applicable items only.

p) Penalty

Penalty at the rate of 2% per month of the total contract amount will be imposed on delayed delivery or work up to 10% of the total contract value.

q) Increase in price

No increase in the value of above mentioned items will be accepted on account of either unit price, total price, any or all other charges, duties, taxes, scope of supply





The complete proposals should be submitted by 11:00 hours on 26-04-2014 at the address given at section 2 (a).

c) Submission of proposal

Proposals can be delivered by hand or courier so as to reach the office of address given at section 2 (a) by the last date indicated for submission. Proposals received by fax or email will not be accepted.

b) Submission of documents, mode of delivery and address

Manager Procurement ICT
Institute of Business Administration,
IBA Main Campus, University Road,
Karachi
Phone : 111-422-422 Ext 2107
Fax : 021-9215528

Any request for clarification regarding this tender document should be submitted in writing to:

a) Communication

2. Instructions for Responding Organizations

Stamp duty will be paid by vendor.

u) Stamp duty

Invoice / bill should be submitted to Finance Department.

t) Invoice

Competent Authority reserves the right to change / alter / remove any item or article or reduce / enhance quantity without assigning any reason thereof.

s) Alteration

Any increase in taxes, the IBA should not be responsible, but, if any taxes are reduced, the IBA should get its benefit.

r) Increase in taxes

and or any other head of account shall be allowed.

The RO shall deliver two copies of technical proposal, each copy being physically separated, bound, sealed and labeled as "Technical Proposal" (one master and one copy, labeled as such on their respective envelopes). Both the copies should be further bound in one envelope. Format for submission of technical proposal is attached as Annexure - A and Annexure - B. Please provide original brochures of all the equipment proposed.

The RO shall deliver two copies of financial proposal, each copy being physically separated, bound, sealed and labeled as "Financial Proposal" (one master and one copy, labeled as such on their respective envelopes). Both the copies should be further bound in one envelope. Format for submission of financial proposal is attached as Annexure - C.

d) Date of opening of proposal

Bid will be opened on 26-04-2014 at 11:30AM at IBA Main Campus ICT Procurement office in presence of representative bidders who may care to attend.

e) Demonstration

The Responding Organization (RO) will compulsorily provide a demonstration unit of the quoted product for testing / evaluation purposes. The demonstration unit should be exactly of the same specification as quoted by the RO. In case the demo unit isn't according to the specification required by IBA or quoted by the RO, the tender may be liable to rejection.

f) Important

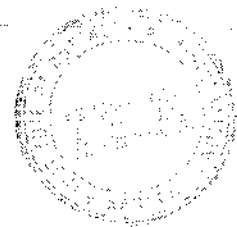
- i. Separate envelopes clearly labeled for 'Financial Proposal', 'Technical Proposal' and 'Earnest Money' must be submitted on or before last date to submit the tender documents.

The bank draft for earnest money should be enclosed in a separate envelope, labeled as 'Earnest Money', and which should be sealed. Proof of Sales Tax registration and NTN numbers should also be provided. (Please provide photocopies of relevant documents).

- ii. Competent authorities reserve the rights to accept or reject any quotation / tender without any reason thereof.
- iii. Last date for tender submission is 26-04-2014.
- iv. Supply will be on C&F basis to IBA Main Campus. IBA not liable to pay any Custom duty, GST or any other charges.



- v. Sample, if any, of the quoted item may be provided with the tender form duly stamped by the company.
- vi. Tenderers should be registered with Sales Tax department.
- vii. Payment will be made after receipt of store.
- viii. Earnest money of 5% of total amount in the form of pay order / demand draft in favor of 'Institute of Business Administration Karachi' should be submitted along with tender form in separate envelope.
- ix. Earnest money deposited by the successful bidder may be converted into security deposit. This would be in addition to the 5% of the total amount retained for a period of 36 months after delivery of the product contingent to satisfactory performance.
- x. Please submit copies of certificates of registration with Sales Tax and Income Tax departments.
- xi. IBA reserves the right to change / alter quantity / quality / specifications etc., without assigning any reason thereof.
- xii. No escalation in cost / price will be accepted at any stage, after approval of the quoted amount and award of the Purchase Order.
- xiii. The tender document will be accepted ONLY on the IBA's prescribed SBD available on IBA's Website.
- xiv. This is a complete turnkey solution with three years hardware / software support.
- xv. Software Up gradation of IP Telephony is the part of this SBD.
- xvi. Bidder should provide detail project plan of the software upgradation.
- xvii. It may be noted that any equipment / Licenses which is missed or not included in the bill of quantity but require to the completion of project shall be provided by the bidder free of cost.



Annexure - A

Technical Requirements(BOQ)

| | | | |
|----|--------------------|--|-----|
| 1 | R-UCL-UCM-MIG-K9 | Top Level Sku For 9.X and Later User License | 1 |
| 2 | CON-ESW-RUCLUCMG | ESSENTIAL SW Top Level Sku For 9.X and Later User Lic | 1 |
| 3 | MIG-CUCM-ENHP-A | Migration to UC Manager 9.x/10 Enh Plus - Less than 1K Users | 100 |
| 4 | CON-ESW-MIGCUCHP | ESSENTIAL SW Migration to UC Mana | 100 |
| 5 | UCSS-U-CMENP-A-1-1 | UC Manager Enh Plus UCSS Less Than 1K Users - 1 User -1 Year | 100 |
| 6 | MIG-CUCM-USR-A | Migration to UC Manager Enhanced - Less than 1K Users | 415 |
| 7 | CON-ESW-MIGCUC87 | ESSENTIAL SW Migration to UC Manager Enhanced | 415 |
| 8 | UCSS-U-UCM-A-1-1 | UC Manager UCSS - 1 ENH User One Year Sub Tier A | 415 |
| 9 | MIG-CUCM-BASIC-A | Migration to UC Manager Basic - Less than 1K Users | 50 |
| 10 | CON-ESW-MIGCUCM9 | ESSENTIAL SW Migration to UC Manager Basic | 50 |
| 11 | UCSS-UUCMBAS-A-1-1 | UC Manager UCSS - 1 Basic User One Year Sub Tier A | 50 |
| 12 | IPC8-CLIENT-UCM | IP Communicator User License for 8.x UCM only | 100 |
| 13 | CUCM-VERS-10.X | CUCM Software Version 10.X | 1 |
| 14 | PC-10X-STANDARD-K9 | Prime Collaboration Standard 10.x | 1 |
| 15 | IPC8-UCM-RTU | IPC8 UCM Right to Use Certificate | 1 |
| 1 | UNITYCN9-VUP-K9 | Migration from Unity 4.x or Unity Cxn 1.x to Unity Cxn 9.x | 1 |
| 2 | CON-ESW-UNITCNVU | ESSENTIAL SW Migration from Unity | 1 |
| 3 | MIG-UCXN9-USR | Mig Unity 4.x or later/Unity Cxn 1.x to Unity Cxn 9.x Users | 500 |
| 4 | CON-ESW-MIGUCXN | ESSENTIAL SW Mig Unity 4.x or lat | 500 |
| 5 | UCSS-U-MSG-1-1 | UCSS for Unity or Unity Connection - 1 user One Year Sub | 500 |



| 1 | UCSC-C220-M3SBE= | UCS C220 M3S BE Server | 2 |
|----|-------------------|--|---|
| 2 | CON-PSJ1-UCSC-C22 | UCS SUPP PSS 8X5XNBD UCS C220 M3S BE Server | 2 |
| 3 | CAB-9K10A-UK | Power Cord 250VAC 10A BS1363 Plug (13 A fuse) UK | 2 |
| 4 | CIT-PSU-BLKP | Power Supply Blanking Panel/Filler | 2 |
| 5 | CIT-SD-16G-C220 | 16GB SD Card Module for C220 servers | 2 |
| 6 | R2XX-RAID10 | Enable RAID 10 Setting | 2 |
| 7 | UC-A03-D500GC3 | 500GB 6Gb SATA 7.2K RPM SFF Hot Plug/Drive Sled Mounted | 4 |
| 8 | UC-CPU-E5-2609 | 2.4 GHz E5-2609/80W 4C/10MB Cache/DDR3 1066MHz | 4 |
| 9 | UC-MR-1X082RY-A | 8GB DDR3-1600-MHz RDIMM/PC3-12800/Dual Rank/1.35v | 8 |
| 10 | UC-PSU-650W | 650W Power Supply Unit For UCSC C220 Rack Server | 2 |
| 11 | UC-RAID-9271 | MegaRAID 9271-8i + Battery Backup for C240 and C220 | 2 |
| 12 | VMW-VS5-ST-1A= | VMware vSphere 5 Standard (1 CPU) 1yr Support Required | 4 |
| 13 | CON-ISV1-VS5STD1A | ISV 24X7 VMware vSphere Standard List Price is ANNUAL | 4 |
| 14 | UCS-VMW-TERMS | Acceptance of Terms Standalone VMW License for UCS Servers | 4 |

Contact Person (IBA)

Manager IT
 Institute of Business Administration,
 City Campus, University Road,
 Karachi

Tel #
 Email

: 111-422-422 Ext 1133
 : smwzaidi@iba.edu.pk

Mandatory Criteria:

Only those vendors can apply in this tender who fulfill the mandatory criteria:

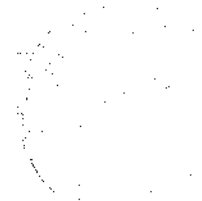
1. Local/Global Affiliation with Manufacturer - in Pakistan.
2. At least Tier-1 partner must at least 05 years business relation with the manufacturer.
3. Bid must be accompanied by Manufacturer's authorization letter from principal. (Sample attached Annexure D)
4. Local Presences. Must have coverage across the country with minimum presence in Karachi.
5. The bidder can provide any value added services to IBA on FOC bases.
6. Backup Inventory maintained by company at least those items mention in BOQ.
7. Delivery time within six weeks from the date of Purchase Agreement.
8. Any value added service bundled with the equipment / project, with no impact on project cost, shall be welcomed.
9. The bidder will also provide the 4th and 5th years SLA price after the expiry of the warranty period in PKR only.

Bid Evaluation Criteria:

10. The bids will be evaluated on the basis of lowest items rate keeping in view our required configuration and also fulfill mandatory criteria only.

Note: We will require demonstration of the equipment from the selected vendor for a Day, over continuous one Day satisfied performance we will award the tender to the complying RFP bidder. Bidders are bind to give a quote for a complete solution if anything missed which would require in the solution then bidder is will MUST provide the required equipment on FREE of cost to IBA.

(*)IBA reserves the right to accept any model/brand /solution depending upon its requirements and any such decision could not be challenged



Annexure - B

Format for technical proposal

| Information required from Responding Organization | |
|--|--|
| General information | |
| Name of the firm | |
| Name of contact person | |
| Cell # | |
| Office address | |
| Office phone # | |
| Office fax # | |
| Year of establishment | |
| Main area of business | |
| GST reg # | |
| NTN | |
| Annual turnover | |
| Values of projects in hand | |
| Details of staff employed | |
| Managerial capabilities a) Total # of permanent staff b) Total # of contract staff | |
| Technical capabilities c) Total # of permanent staff d) Total # of contract staff | |
| Cumulative experience | |
| Technical experience | |
| No of years in business for similar assignments | |
| No and value of similar assignments completed in last 3 years | |
| Relationship with OEM | |
| Clientel  | |
| Technical staff expertise / skills | |

Signature and seal
of responding organization

Annexure - C

Pl see the attached file, kindly fills the price sheet and submits along with all supporting documents.

IMPORTANT NOTE (Mandatory):

Kindly quote the price as per attached Annexure-C

Signature and seal
of responding organization

Annexure D

MANUFACTURER'S AUTHORIZATION FORM (MAF)

No. _____ dated _____

To

We _____ who are established and reputable manufactures of _____ having offices at _____ and _____ do hereby authorize M/S _____ (Name and address of Agent/Dealer) to offer their quotation, negotiate and conclude the contract with you against the above invitation for tender offer.

We hereby extend our full guarantee and warranty as per the terms and conditions of the tender and the contract for the equipment and services offered against this invitation for tender offer by the above firm.

Yours faithfully,

(Name) for and on behalf of M/s _____
(Name of manufacturers)

Note: This letter of authority should be on the letterhead of the manufacturing concern and should be signed by a competent person of the manufacturer.

Price Sheet

| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|-------|-----------------------------------|-----|------------|-------------------|-----------------------------------|----------------------|--|--|-----------------------------------|--|
| Sr.No | Description | Qty | Brand Name | Country of Origin | Unit Price (including margins) | Income Tax on Import | Custom Duty at the time of import / unit | Sales Tax input at the time of import / unit | Freight and other Expenses / unit | Total Final Price $3 \times (6+10)$ |
| | Price of the hardware | | | | | | | | | |
| | Prices of the services | | | | | | | | | |
| | Prices of SLA after warranty time | | | | | | | | | |

Vendor should mention the amount with rate of column 7,8 & 9

Note : IBA Karachi is exempted from Custom Duties, Sales Tax, Import duties.

For any local items/Services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.

13

Institute of Business Administration Karachi

Tender Form

For

Cisco Active Equipment Aman Tower City Campus

Date of issue : 10-04-2014
Last date of submission: 26-04-2014

Tender # IT/56/2013-14



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Material of this order is subject to final inspection from Technical Team at the time of delivery.

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Bid will be opened on 26-04-2014 at 11:30PM at IBA Main Campus ICT Procurement office in presence of representative bidders who may care to attend.

e) Demonstration

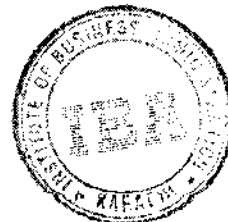
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- ix. Earnest money deposited by the successful bidder may be converted into security deposit. This would be in addition to the 5% of the total amount retained for a period of 36 months after delivery of the product contingent to satisfactory performance.
- x. If the delivery of the product is delayed beyond the date specified in the Purchase Order, a penalty equivalent to 2% of the total amount quoted would be charged per day to the RO till the product is delivered. This clause will not be applicable in cases where RO provide back-up equipment as mentioned in clause (g).
- xi. Please submit copies of certificates of registration with Sales Tax and Income Tax departments.
- xii. IBA reserves the right to change / alter quantity / quality / specifications etc., without assigning any reason thereof.
- xiii. No escalation in cost / price will be accepted at any stage, after approval of the quoted amount and award of the Purchase Order.
- xiv. The tender document will be accepted ONLY on the IBA's prescribed SBD available on IBA's Website.
- xv. Hardware with three years support is required.



Annexure - A

Technical Requirements(BOQ)

| | | | |
|---|--------------------|--|----|
| 1 | WS-C2960X-48FPS-L | Catalyst 2960-X 48 GigE PoE 740W 4 x 1G SFP LAN Base | 20 |
| 2 | CON-SNT-WSC294SL | SMARTNET 8X5XNBD Catalyst 2960-X 48 G | 20 |
| 3 | CAB-ACU | AC Power Cord (UK) C13 BS 1363 2.5m | 20 |
| 4 | WS-C2960X-24PS-L | Catalyst 2960-X 24 GigE PoE 370W 4 x 1G SFP LAN Base | 9 |
| 5 | CON-SNT-WSC224SL | SMARTNET 8X5XNBD Catalyst 2960-X 24 G | 9 |
| 6 | CAB-ACU | AC Power Cord (UK) C13 BS 1363 2.5m | 9 |
| 1 | AIR-CAP1602I-C-K9 | 802.11a/g/n Ctrlr-based AP Int Ant. C. Reg Domain | 40 |
| 2 | CON-SNT-C1602IC | SMARTNET 8X5XNBD 802.11a/g/n Ctrlr-ba | 40 |
| 3 | AIR-AP-T-RAIL-R | Ceiling Grid Clip for Aironet APs - Recessed Mount (Default) | 40 |
| 4 | AIR-AP-BRACKET-1 | 802.11n AP Low Profile Mounting Bracket (Default) | 40 |
| 5 | SWAP1600-RCOVRY-K9 | Cisco 1600 Series IOS WIRELESS LAN RECOVERY | 40 |
| 1 | CP-7821-K9= | Cisco UC Phone 7821 | 30 |
| 2 | CON-SNT-CP7821K9 | SMARTNET 8X5XNBD Cisco UP Phone 7821 | 30 |
| 3 | R-UCL-UCM-LIC-K9 | Top Level SKU For 9.x/10.x User License - eDelivery | 1 |
| 4 | CON-ESW-RUCLUK9 | ESSENTIAL SW Top Level SKU For 9. | 1 |
| 5 | LIC-CUCM-10X-BAS-A | UC Manager-10.x Basic Single User-Under 1K | 30 |
| 6 | CON-ESW-LICCUBAS | ESSENTIAL SW UC Manager-10.x Basi | 30 |
| 7 | CUCM-VERS-10.X | CUCM Software Version 10.X | 1 |
| 8 | PC-10X-STANDARD-K9 | Prime Collaboration Standard 10.x | 1 |
| 9 | LIC-CUCM-10X-BAS | UC Manager Basic 10.x License | 30 |

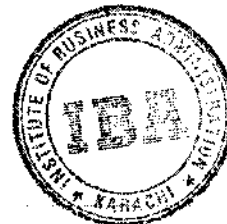


| | | | |
|---|-------------------|--|---|
| 1 | AIR-CT5508-100-K9 | Cisco 5508 Series Wireless Controller for up to 100 APs | 1 |
| 2 | CON-SNT-CT08100 | SMARTNET 8X5XNBD Cisco 5508 Series | 1 |
| 3 | SWC5500K9-75 | Cisco Unified Wireless Controller SW Release 7.5 | 1 |
| 4 | AIR-PWR-CORD-UK | AIR Line Cord United Kingdom | 2 |
| 5 | LIC-CT5508-100 | 100 AP Base license | 1 |
| 6 | LIC-CT5508-BASE | Base Software License | 1 |
| 7 | PI-MSE-PRMO-INSRT | Insert Packout - PI-MSE | 1 |
| 8 | AIR-PWR-5500-AC | Cisco 5500 Series Wireless Controller Redundant Power Supply | 1 |
| 9 | GLC-T= | 1000BASE-T SFP | 4 |

Contact Person (IBA)

Manager IT
 Institute of Business Administration,
 City Campus, University Road,
 Karachi

Tel # : 111-422-422 Ext 1133
 Email : smwzaidi@iba.edu.pk



Mandatory Criteria:

Only those vendors can apply in this tender who fulfill the mandatory criteria:

1. Local/Global Affiliation with Manufacturer - in Pakistan.
2. At least Tier-1 partner must at least 05 years business relation with the manufacturer.
3. Bid must be accompanied by Manufacturer's authorization letter from principal. (Sample attached Annexure D)
4. Local Presences. Must have coverage across the country with minimum presence in Karachi.
5. The bidder can provide any value added services to IBA on FOC bases.
6. Backup Inventory maintained by company at least those items mention in BOQ.
7. Delivery time within six weeks from the date of Purchase Agreement.
8. Any value added service bundled with the equipment / project, with no impact on project cost, shall be welcomed.
9. The bidder will also provide the 4th and 5th years SLA price after the expiry of the warranty period in PKR only.

Bid Evaluation Criteria:

10. The bids will be evaluated on the basis of lowest items rate keeping in view our required configuration and also fulfill mandatory criteria only.

Note: We will require demonstration of the equipment from the selected vendor for a Day, over continuous one Day satisfied performance we will award the tender to the complying RFP bidder. Bidders are bind to give a quote for a complete solution if anything missed which would require in the solution then bidder is will MUST provide the required equipment on FREE of cost to IBA.

(*)IBA reserves the right to accept any model/brand /solution depending upon its requirements and any such decision could not be challenged

Annexure - B

Format for technical proposal

| Information required from Responding Organization | |
|---|--|
| General information | |
| Name of the firm | |
| Name of contact person | |
| Cell # | |
| Office address | |
| Office phone # | |
| Office fax # | |
| Year of establishment | |



| | |
|---|--|
| Main area of business | |
| GST reg # | |
| NTN | |
| Annual turnover | |
| Values of projects in hand | |
| Details of staff employed | |
| Managerial capabilities | |
| a) Total # of permanent staff | |
| b) Total # of contract staff | |
| Technical capabilities | |
| c) Total # of permanent staff | |
| d) Total # of contract staff | |
| Cumulative experience | |
| Technical experience | |
| No of years in business for similar assignments | |
| No and value of similar assignments completed in last 3 years | |
| Relationship with OEM | |
| Clientele | |
| Technical staff expertise / skills | |

Signature and seal
of responding organization



Annexure - C

Pl see the attached file, kindly fills the price sheet and submits along with all supporting documents.

IMPORTANT NOTE (Mandatory):

Kindly quote the price as per attached Annexure-C

Signature and seal
of responding organization



Price Sheet

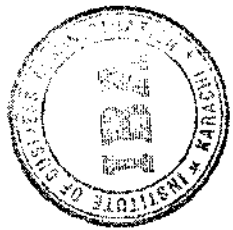
| 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 | 11 |
|--------|-----------------------------------|-----|------------|-------------------|--------------------------------|----------------------|--|--|-----------------------------------|----------------------------|
| Sr. No | Description | Qty | Brand Name | Country of Origin | Unit Price (including margins) | Income Tax on Import | Custom Duty at the time of import / unit | Sales Tax Input at the time of import / unit | Freight and other Expenses / unit | Total Final Price 3x(6+10) |
| | Price of the hardware | | | | | | | | | |
| | Prices of the services | | | | | | | | | |
| | Prices of SLA after warranty time | | | | | | | | | |

Vendor should mention the amount with rate of column 7,8 & 9

Note : IBA Karachi is exempted from Custom Duties, Sales Tax, import duties.

For any local items/services provide the cost as per rule.

IBA Karachi has a right to increase or decrease the quantity.



Annexure D

MANUFACTURER'S AUTHORIZATION FORM (MAF)

No. _____ dated _____

To

We _____ who are established and reputable manufactures of _____ having offices at _____ and _____ do hereby authorize M/S _____ (Name and address of Agent/Dealer) to offer their quotation, negotiate and conclude the contract with you against the above invitation for tender offer.

We hereby extend our full guarantee and warranty as per the terms and conditions of the tender and the contract for the equipment and services offered against this invitation for tender offer by the above firm.

Yours faithfully,

(Name) for and on behalf of M/s _____
(Name of manufacturers)

Note: This letter of authority should be on the letterhead of the manufacturing concern and should be signed by a competent person of the manufacturer.

