



NO.SO(G)/LS&F/2(208)/2018
GOVERNMENT OF SINDH
LIVESTOCK AND FISHERIES
DEPARTMENT

Karachi, date: 20th January, 2020.

✓ The Managing Director,
Sindh Public Procurement Regulatory Authority,
Government of Sindh, Karachi.

SUBJECT: MINUTES OF THE COMPLAINT REDRESSAL COMMITTEE HELD ON 17-01-2020 UNDER THE CHAIRMANSHIP OF SECRETARY LIVESTOCK AND FISHERIES DEPARTMENT TO CONSIDER THE GRIEVANCES OF M/S ORBIT FOR SELECTION OF EVENT MANAGER TO ORGANIZE 'SINDH LIVESTOCK & FISHERIES EXPO 2020.'

I am directed to refer to the subject noted above and to enclose herewith Minutes of Complaint Redressal Committee Meeting held on 17th January, 2020 under the Chairmanship of Secretary, Government of Sindh, Livestock & Fisheries Department for information and uploading in the Sindh Public Procurement Regulatory Authority's website.

Encl: Above.

(MUHAMMAD SADIQ KHASKHELI)
SECTION OFFICER (GENERAL)

Copy forwarded for information to :

1. The Director General Livestock (Extension / Research) Sindh, Hyderabad..
2. PS to Secretary, Livestock & Fisheries Department, Govt. of Sindh.
3. Master File.

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22/01/2020
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Post-CRC decision

CFRA INWARD DIARY

NO : 9941

DATED : 22/1/20

MINUTES OF COMPLAINT REDRESSAL COMMITTEE HELD ON 17-1-2020 UNDER THE CHAIRMANSHIP OF SECRETARY LIVESTOCK AND FISHERIES DEPARTMENT

A meeting of Complaint Redressal Committee of Livestock and Fisheries Department was held on 17-01-2020 under the Chairmanship of Secretary Livestock and Fisheries Department to address the grievance of M/S Orbit for selection of event manager to organize "Sindh Livestock and Fisheries Expo-2020" NIT ID#T01619-19-00011 furnished through letter dated 13-01-2020 received to this Department on 15-01-2020. The meeting started with the recitation from the Holy Quran. At the outset, Chair welcomed Mr. Jameel Ahmed Sheikh, Director General Livestock (Extension and Research) Sindh Hyderabad, Chairman Procurement Committee and Muhammad Suhail (Procurement Specialist) World Bank Assisted, Sindh Agriculture Growth Project. The representative for District Accounts Officer Hyderabad member of CRC did not attend the meeting.

2. The CRC examined the request furnished by M/S Orbit wherein they had inter-alia raised following points.

- 1) M/S Orbit received a letter dated 10-01-2020 from D.G Livestock (Extension & Research) declaring them unqualified as per Technical qualification criteria mentioned in RFP, whereas earlier vide letter dated 02/01/2020 they were informed that they were along with other company has qualified in technical bid offered in bidding process of Livestock Expo 2020
- 2) M/S Orbit also wrote a letter dated 26-12-2019 to Director General Livestock (Extension & Research) Sindh showing their reservation and questioning the technical qualification criteria against the bidding documents. However they had not received any response to that letter.
- 3) They should have been disqualified on financial bid rather than technical evaluation grounds as technical evaluation of the bid clearly seems to favor a specific bidder.

3. Thereafter, the CRC examined the record of procurement and observed that the letter dated 02-1-2020 was issued with errors which was accordingly rectified by the Procurement Committee vide letter No. DGL(E/R)EXPO-2020/17-20 dated 03-01-2020. Further, CRC also examined the letter dated 26-12-2019 wherein they have raised following points against the technical qualification criteria mentioned in RFP. The CRC enquired from the Chairman Procurement Committee on the points raised by the aggrieved bidder on the reservations and he replied as under:

Observations of M/S Orbit	Procurement Committee Version
S.No.1a <u>Work Experience</u> Work experience of 20 years for event management company conducting	<u>This General Experience Qualification criterion is prepared by following the SPPRA Rule No 76 (2).</u> This condition of General Experience is given in RFP to check the overall experience of a firm in the field

<p>international exhibition is questionable and the marking is also 1 mark for every 10 events that makes a total 100 events to qualify .Which is not an appropriate scoring criteria for this type of event for any regular event management company</p>	<p>of holding and conducting exhibition/events (Not necessarily same field) for the required assignment. More than 200 events are being organized in last 10 years on the National and international Level as per the Market analysis¹. It is therefore a generic criteria to assess the general experience.</p>
<p>S: No 3 <u>Relevant experience</u></p> <p>Serial No 3 requires an event management company to have an experience of holding state live stock ,poultry ,fisheries related exhibitions in last 10 years, we would like to enquire if any company has a wide event management experience in the services sector which also shows capability of the event manager , then why an event management company has to have experience for any specific government department? (for e.g live stock ,poultry ,fisheries)</p>	<p>Relevant/Specific experience is always crucial to ensure the quality of the services which is acknowledged and advised <u>vide Rule No 76 (1) of SPPRA.</u></p> <p>Additionally, Rule No 4 of SPPRA advises to bring the value for money in order to ensure the quality. Therefore, relevant experience criterion was given in RFP.</p>
<p>S: NO 5 <u>Staffing</u></p> <p>Number of Permanent employees to obtain 15 marks is "80" (Which is again High score to qualify) and that is also of employees having event industry experience, further asking for brief profile, relevant industry qualification of each employees is in itself a very challenging point scoring criteria for any event management company .Why is it required for a single event of Sindh Livestock & Fisheries department to give such high score to any company having 80 employees? As, in event management industry a strength up to 40 employees is considered good enough to deliver all scales of event. And some services are sublet / outsourced and the human resources are also hired on project basis depending on the scope of project.</p>	<p>Sindh Livestock Expo 2020 is a big event which is being organized for the 1st time at this level. Therefore, the department after detailed consideration set a range of employees from 40 to 80 and its marking as per the requirement in order to ensure quality.</p> <p>We understand that more than 80 employees are required to cover this mega event which the qualifying bidder may arrange at their level</p>


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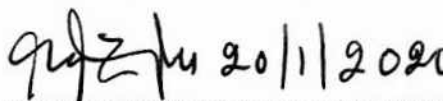
¹[https://www.pakexcel.com/new/index.php?mod=events info/events history](https://www.pakexcel.com/new/index.php?mod=events%20info/events%20history)

4. In order to bring impartiality in the process of Complaint Redressal Committee proceedings, Representatives from M/S Orbit was also called for appearance before the CRC. Representative from the aggrieved bidder highlighted same points which he mentioned in the letter dated 26-12-2019. In addition to above reservation, he asked that why separate marks are given to the qualification criteria such as General Experience and Relevant Experience? On that CRC was of the view that General Experience is different than relevant experience. The important criteria was relevant experience in order to ensure the quality as per SPPRA Rule No 4 & Part I (General Provision) (jj) therefore 20 marks were assigned to the relevant experience whereas the general experience is less important therefore only 10 marks were assigned. Moreover, General Experience always encourages bidder to participate whereas Same/Relevant Experience focus on 100% quality.

5. The assigned 10 marks to General and 20 marks to relevant experience reflect the positive intentions of procurement committee for a healthy competition. Procurement agency can assign marks to the qualification criteria as per the requirement of quality of services in the required assignment. No such limitation to this effect is imposed by SPPRA rules.

6. The Complainant Redressal Committee after going through the relevant record and version of Procurement Committee unanimously decided that there is no violation of SPPRA Rules 2010 (Amended 2019) in terms of the observation raised by the bidder, hence, turned down the request of M/S Orbit, being untenable.


24/1/2020
MUHAMMAD SUHAIL BALOCH
PROCUREMENT SPECIALIST
MEMBER (CRC)


20/1/2020
SECRETARY TO GOVERNMENT OF SINDH
LIVESTOCK AND FISHERIES DEPARTMENT
CHAIRMAN (CRC)